## Commission of Inquiry into Money Laundering in British Columbia

**Public Hearing** 

# Commissioner

The Honourable Justice Austin Cullen

## Held at:

Vancouver, British Columbia via video link

Tuesday, May 26, 2020

### APPEARANCES

Brock Martland, QC Patrick McGowan	Cullen Commission
Jacqueline Hughes Chantelle Rajotte	B.C. (B.C. (Ministry of Finance and Gaming Policy and Enforcement Branch)
Judith Hoffman Ashley Gardner	Canada
Ludmila Herbst, QC Catherine George	Law Society of B.C.
Ron Usher	Society of Notaries Public of B.C.
Shannon Ramsay	B.C. Lottery Corporation
Mark Skwarok Melanie Harmer	Great Canadian Gaming Corporation
Christine Mainville	Robert Kroeker
Robin McFee, QC Maya Ollek	James Lightbody
Chris Weafer Patrick Weafer	B.C. Real Estate Association
Morgan Camley Carina Chiu	BMW
Megan Tweedie	B.C. Civil Liberties Association
Jo-Anne Stark	Canadian Bar Association, B.C. Branch
Kevin Westell	Criminal Defence Advocacy Society
James Cohen	Coalition

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#### **EXHIBITS**

7	Document entitled "Money Laundering in Canada: An Analysis	53
	of RCMP Cases"	
8	Document entitled "Money Laundering in British Columbia: An	59
	Annotated Bibliography"	

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1	_	the scrutiny of cameras.
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	A MR.	Mm-hmm. MARTLAND: Okay. And the other point I thought would say for the sake of both the witness and the people watching and the participants, in terms of timing and the questions that I have yet to cover, I'm at page 54 and I'm proposing to go fairly quickly through pages 54 to about 118, and so I'll be looking to move along apace, and my planning is to be done by about halfway through our time available today so that we're leaving a good amount of time for any examination from participants. We do have a schedule of time allocations and requests from participants to work our way through.
17 18	EXAM	INATION BY MR. MARTLAND, continuing:
18 19 20 21 22 23 24 25 26 27	Q	So having said that, why don't I launch us right in at page 54. At this portion of the report, you're moving into a discussion of particular sectors of the economy that are used for money laundering. We had some discussion about financial institutions, deposit institutions, broadly, and then at page 54 you move to speaking specifically about British Columbia, and I note your comment in the middle of that page:
28 29 30 31 32 33 34 35 36 37 38		The use of banks in B.C. for ML purposes does not deviate significantly from the information provided above, with perhaps two significant exceptions. First, for years B.C. branches of deposit institutions were highly vulnerable to the proceeds from the province's burgeoning marijuana trade. Second, bank branches in B.C. are much more exposed to capital flight money from China.
39 40 41 42 43 44 45 46 47	A	Do you have any particular comments that relate to banks in this province versus the comments that you made yesterday about financial institutions? Not particularly. Again, I don't, as I stated in the literature review, as least the literature doesn't indicate any particular divergence of banks bank branches in B.C. relative to the rest of the country except what I noted, and

certainly during the peak of the marijuana growop phase, if I can use that term, back in the sort of '90s/early 2000s, certainly banks and deposit institutions were much more exposed to the proceeds from marijuana grow-ops than the rest of the country on the assumption that a disproportionate amount of the grow-ops were in B.C. And again, as I mentioned, certainly bank branches in B.C. would be more vulnerable or susceptible to capital flight as well.

So there wasn't -- I didn't find a lot of information in the literature on -- specifically on deposit institutions in B.C. except for what I noted in the lit review, which was a news story from the *Globe and Mail* on CIBC and how CIBC was accused of facilitating some of this capital flight into real estate.

But other than that, again, there's sort of a paucity of literature specific to banks in B.C. But I guess of particular note to this Commission would be this article from the *Globe and Mail* that again makes accusations of CIBC facilitating some of this capital flight.

Q That's the report that you summarize at page 54 of the literature review?

A Correct.

Q So at page 55, you move into discussing real estate, and you comment there about since at least 2011 -- I'm looking under the heading of "Real Estate" -- an increasing number of news stories, studies, reports, and police cases that deal with ML through the real estate market in Canada.

Then in the next paragraph you talk about how there are particular attributes of the real estate sector that make it attractive for people aiming to launder money. Could you please tell us about that.

39 А Sure. Well, real estate satisfies pretty much --40 or can satisfy pretty much all the objectives of 41 money laundering and all the phases as well. 42 You're converting cash into an alternative asset, 43 in this case real property. You can use real 44 property to conceal a criminal source, and 45 certainly the literature is replete with references to beneficial ownership, the ability 46 47 to use nominees and beneficial ownership to hide

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the true criminal source or criminal ownership of real property. And you can also use a number of functions to create a seemingly legitimate source for the funds that were invested in the real property and you can create a number of revenue streams using real estate, whether you're purchasing rental properties or flipping real estate. So real estate is beneficial for money laundering because it satisfies some of the basic objectives.

At the same time, you know, it provides a home for someone to live in. In many cases that I looked at, the vast majority of real estate purchased with the proceeds of crime was simply for a home for somebody to live in, the criminal offender or family.

And in the case of B.C., what's interesting is -- I'm not sure if you want to move straight into that, Brock. But --Sure.

Q А

-- in B.C., it was particularly, you know, vulnerable to money laundering, not only because of, you know, it's a hot real estate market which makes it a very attractive investment, and there was obviously a very strong disposition of Asian investors to invest their money in real estate, not only for a home to live in but as a long-term investment, somewhere where their wives and their family and kids can live and go to school.

30 And certainly when you look in the context of the so-called Vancouver model, there was a 32 fairly unique twist. We've seen before that the 33 offenders will use mortgages. Not only will they 34 finance their home through a mortgage from a bank or another financial institution, but they'll also create their own mortgages, so they'll use the proceeds of crime and they'll use private mortgages through a shell company or through a nominee, basically financing their own home through a fake mortgage or private mortgage. And this was what really predominated, I found in reviewing the literature, in Vancouver. The socalled Vancouver model was -- a fundamental 44 aspect of this model was basically taking drug money and lending that drug money as basically private mortgages, in cash form in many cases, to buyers. And so this was done not only by the

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central players in the Vancouver model -- Silver International and their staff and directors -but the *Globe and Mail* identified others as well, including they identified at last seven or eight people who had a criminal past as well. So...

So it's not unusual for criminal offenders, money launderers, to use drug money to basically create, you know, a private mortgage, a fraudulent mortgage, but it seemed to be really predominant in the Vancouver model and that this was one way that the central professional money launderers were laundering the proceeds of drug trafficking, was basically lending the money out in cash form as private mortgages for purchase in the real estate market in Greater Vancouver. If I can move to casinos, beginning page 66 of the literature review and introducing that topic at page 66 under the heading of 6.2.3:

> Casinos facilitate the exchange of cash for another asset, in particular, casino chips and/or a casino issued cheque, while a winning lottery ticket purchased from a lucky winner with the proceeds of crime provides a launderer with a seemingly legitimate source [of] funds.

I should probably pause to preface this with the indication, as you probably appreciate, we have a number of inquiries who have standing, sorry a number of participants who have standing in this inquiry who are involved in the gaming sector. We have a set of hearings in the fall that focus in particular on casinos and gaming. And so today we're reviewing some of the context of the public narrative around casinos, the available literature, the news reports and the like, but appreciating that there will be some specific evidence, there may be areas of factual disagreement indeed with some of what's appeared in news reports, as one example. So the Commission will be looking to original evidence where we need to do that. So I simply put that out as we move into this topic.

45You've described in this section of the46report how casinos can satisfy different money47laundering objectives and the role that they

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1 I wonder if you could comment on that. play. 2 Sure, just a quick editorial note. This is А 3 actually one area where I've made a slight -- the 4 original section was on gaming in general, so 5 casinos and lotteries. And I didn't have a lot 6 of literature on lotteries so I ended up just 7 focusing on casinos but obviously forgot to remove that sentence on lotteries. 8 9 Lotteries is another aspect of gaming where 10 money can be laundered, and there has been cases 11 of that. But considering that casinos seem to 12 form such an important part of the money 13 laundering in B.C., I just focused on that. So 14 that actually has slightly been changed, that 15 section. 16 And it's a given I had to read it out loud to 0 17 you, the one --18 Α Yes. 19 -- artefact of drafting. There we go. Q 20 Α Yes, thank you for, yes, pointing out my error. It's just blind luck. 21 0 [indiscernible -22 overlapping speakers] But specific -- yeah. 23 Α Yeah. Specific to casinos, again, we know that organized crime, 24 25 criminal groups have been involved in casinos, you know, ever since, you know, Las Vegas came 26 into its own. But certainly as far as money 27 laundering is concerned, casinos are fairly 28 29 limited in what they can do with respect to 30 laundering the proceeds of crime. 31 But they can satisfy, you know, the goals of 32 money laundering in two ways. First is they 33 facilitate the conversion of cash into other 34 assets, less suspicious assets, so this can 35 either be a casino chip, but ultimately you want 36 to convert those casino chips into monetary 37 instruments. In some cases the casino chips can 38 actually be used outside a casino to purchase 39 goods or to use with a conspiring, say, money 40 service business to purchase a monetary 41 instrument with casino chips. But traditionally 42 you're converting cash into casino chips and then 43 you want to convert those casino chips back into 44 a less suspicious asset, which could be a 45 monetary instrument, a casino-issued cheque. So it satisfies the goal of converting cash 46 into a less suspicious asset and it also 47

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43 44 satisfies the justification and even extraction/repatriation goal, which is basically claiming casino winnings as legitimate revenue. So you have the cash, you convert it to chips, you play a few games, you cash out, you get your cheque, and then you basically claim the cheque as casino winnings. So you're able to basically create a seemingly legitimate source of funds that way.

What I've read through the literature as well, with respect to B.C., is that in some cases casinos were used almost as quasi financial institutions so that there was cash deposited in accounts, and then cheques were drawn against those accounts. There are some media articles that accuse some casinos of actually taking monetary instruments from users -- so these are players -- so these would be individuals who had already converted the proceeds of crime into cheques and then deposited those cheques, say a cashier's cheque, into a casino account, player account, and then a casino cheque would be issued. So that would be a layering technique.

So those are the basic techniques. So casinos can satisfy some of the money laundering techniques like refining. So there's cases where you come in with large amounts of, you know, \$20 bills and then you convert that into higher denominations, so instead of asking for a cheque, you can ask for higher denomination bills. They've been used in some cases for currency exchange, so American cash has been brought in and exchanged to Canadian cash.

Structuring has been used, again, where you have a number of individuals come in and place money or cash into accounts under the \$10,000 threshold.

So again, you're fairly limited in what you can do with casinos for money laundering. But certainly, if you use a casino as sort of a quasi financial institution, then there are a number of avenues open to you to be able to launder money above converting and creating a legitimate source and layering and other techniques.

45 Q And in your review of the situation in British
46 Columbia and the available literature, it seems
47 like there's a bunch of reporting, journalists in

particular, Global and the Postmedia Group and CBC, I think around pages 70 and onwards for some number of pages, a description of the lay of the land that really derives from a lot of that work. Is it fair to say -- and maybe is an easy contrast -- the paucity of reporting or information around lottery winnings as compared to casinos, that there's been a great deal of activity and focus, in particular by journalists on, on the casino sector in this province? Yes, certainly. And perhaps that's justified. Not simply journalists but -- you know, it's been documented in police investigations, in FINTRAC reports, Financial Action Task Force, Peter German's report, and numerous -- you know. So certainly there's been a number of news media articles on this. But again, there's been a number of other credible sources as well.

And I guess, you know, the casino portion of the so-called Vancouver model is fairly central to that model. Essentially the accusations are that drug money is laundered by providing the cash, mostly in \$20 bills, to gamblers who have allegedly been recruited from China and from B.C. and Macau as well. The gamblers are given the cash, basically lent the money in some instances, and the gamblers go in and they, again, take the cash in. They convert the cash into chips. They play a few games and then they cash out. And so a lot of certainly the media and other reporting on this has been focused on the central aspects of using drug -- laundering drug cash through casinos by recruiting these so-called, you know, VIP gamblers or whale gamblers.

And, you know, again, the media is certainly replete with numerous examples or accusations of, you know, people literally walk in with bags full of \$20 bills and -- you know, the accuracy, again, is in question. But certainly at the core of this, including the police investigation, was the accusation that much of the proceeds of drug trafficking that Silver International and those were doing, were being laundered through casinos. And you say the accuracy is in question in the sense that -- I take it that what you're doing really is having read through the literature and, in this area in particular, news reporting on

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that topic, to the extent you're describing techniques and methods and things that are said to have occurred, that really comes out of the reporting. So to the extent there's an earlier card that falls down, the cards on top of it might fall as well if there's something inaccurate about the reporting, that's the sort of inaccuracy that you're alerting us to?

Well, I know there certainly have been pushback by the casinos and B.C. Lottery Corporation on the veracity of the claims that, you know, hockey bags full of \$20 bills had been literally dragged into casinos. And, you know, there's been eye witness testimony, in the media at least, of gaming staff that-- or casino staff that have accused, you know, young men literally coming in with the whale gamblers and giving them \$20 bills at the baccarat tables.

So again, you know, I think the -- certainly the casino -- the casinos, I think, have -- and B.C. Lottery corporation as well, I think -- or they did commission a study to try to refute the use of -- or to refute these allegations. But again, it's certainly not out of the norm for a large amount of cash to be taken into a casino for laundering. I mean, that is the basic core of money laundering through casinos. So the fundamental allegation is certainly not askew from what we've seen in the past. I think it's more of some of the allegations of the amount of money being laundered through casinos. Certainly some of the casinos are pushing back on the idea that player accounts were being used as quasi financial accounts, cheques were being deposited and cheques -- or casino cheques were being issued haphazardly to launderers, and, you know, compliance was being ignored.

So we have a lot of media reporting on this, and then you've also had at least one study carried out by the B.C. Lottery Corporation that tends to refute at least some of these allegations.

Q I'm going to move next to motor vehicles at page
74 of the literature review. And you make a
comment there: "Cars and other vehicles are a
frequent destination for the proceeds of crime."
You go on to comment to the effect that generally

the car is for the personal use of the offender, "although in some cases they are also used as a conveyance to transport drugs." I don't propose -- I guess I'll hit the gas on cars a little. I don't propose to spend a lot of time on the topic. But do you have any particular comments about cars or high end luxury cars in particular in Vancouver and B.C.?

Well, generally speaking, again, cars are very a Α popular destination for the proceeds of crime, just like homes in many respects when you're investing money into big-ticket items. It's -from my research, primarily the cars are being used for personal use but also used for conveyances, like I said, for transporting drugs. In the case of Vancouver, there has been accusations -- through the media, actually through a doctoral dissertation, and Peter German spends a lot of time on motor vehicles -- that, you know, the cars were bought, you know, as kind of an extension of the ostentatious criminal lifestyle of some of these gang members and that really fuelled the luxury car market in Vancouver. And so this includes not only buying expensive cars but also fitting these cars with security as well.

So in B.C., it's not that much different than what we see elsewhere. Much of the purpose of cars being purchased with proceeds of crime is for personal use. But there are some limited laundering techniques you can use with cars, such as under-invoicing, for example. I think of one case someone came in and put a cash deposit on a car and then came back a week later and said he decided not to buy that car and got a cheque in return. So that's a laundering technique as well.

38 So there's a limited number of ways to 39 launder money through dealerships or through 40 private car sales. But again, I think I would, 41 based on my own research, that like homes, much 42 of the money that goes into purchasing cars is 43 for personal use.

44 Q So it really is a destination or an end or sort 45 of an output at the end of the money laundering 46 process --

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1 -- or whatever it would have been? Q 2 And again, it satisfies that core objective, Α 3 which is to convert cash into a less suspicious 4 asset, which in this case can be used for 5 personal reasons and it satisfies the whole б repatriation phase as well because now this 7 explicitly allows the launderer or the criminal offender to enjoy the proceeds of their efforts. 8 9 Okay. Let's shift into discussing MSBs or money Q 10 service businesses. At page 78 you offer the 11 comment: 12 13 Money service businesses provide currency 14 transfer and exchange services; that is, 15 people generally use MSBs to transfer funds, exchange currency, or to purchase or redeem 16 17 negotiable instruments. 18 19 You talk about the diversity of the almost 1,000 20 MSBs in this sector in Canada, and then a little lower on that page, under the heading about how 21 22 MSBs satisfy money laundering objectives and the 23 role they play, you talk a little bit about the 24 vulnerability, in particular, of MSBs to money 25 laundering. Could you please address that point? Sure. Well, first of all, money service business 26 А is a pretty vague term, and it refers to a whole 27 range of businesses that are generally -- I would 28 29 think the core of these businesses are currency 30 exchange, money transfers and cheque cashing 31 services as well. Historically in Canada, it's been the 32 currency exchange companies that have been most 33 34 vulnerable to money laundering, based on my 35 research. And it's also, when the RCMP undertook 36 their undercover operations, they basically set 37 up currency exchange -- retail currency exchange 38 businesses, which, I guess, attest to their 39 popularity among money launderers. 40 But essentially, you know, the vulnerability 41 of money service businesses to money laundering is obvious there. They're in the business of 42 43 providing services that are highly conducive to 44 cleaning dirty money, so they're attractive to 45 criminal entrepreneurs because they can satisfy many of the phases of the money laundering 46 47 process. First and foremost, they're in the

1 business of accepting cash, whether you're 2 exchanging denominations or currencies or 3 transferring money internationally or nationally. 4 And I think what makes them also popular is that 5 there is the perception, real or not, that б they're less regulated compared to financial 7 institutions. 8 So you can do -- again, use MSBs as again 9 sort of a quasi financial institution and without 10 the kind of -- the idea that you're not going to get the same level scrutiny from MSBs, of staff 11 12 in MSBs, that you would get at a bank. 13 And what also makes MSBs popular is that 14 they're -- you can fairly easily incorporate your 15 own money service business, and so there's 16 certainly numerous cases we've come across --17 well, numerous. Enough cases in the last 30-40 18 years where money launderers, criminal offenders 19 have incorporated their own currency exchange 20 business. There's actually a very recent case out of Ontario where an individual was basically 21 22 charged in North York with laundering money 23 through a currency exchange company that he 24 founded. And that's documented in the report, 25 so... 26 That's the case study you have at page 80 of your Q 27 report --28 А Correct. 29 0 -- the North York case? 30 Α That's right, exactly. 31 0 Yeah. 32 А Yeah. So yes, MSBs are popular because, again, 33 they satisfy the fundamental goal of converting cash, but then once the cash is in, you can do 34 35 layering through monetary instruments, through 36 transfers. You can set up your own currency 37 exchange. And there's the idea that they're less 38 regulated and you're going to have less scrutiny 39 at an MSB than you would, say, at a bank or 40 another financial institution. 41 Q Good. Let's move to page 83 in securities and capital markets. Some of your comments yesterday 42 in addressing areas identified as vulnerabilities 43 44 across the country included capital markets. 45 Would you care to address that, please? Sure. Again, the capital markets have always 46 А 47 been vulnerable to organized crime, whether it's

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stock market manipulation, theft of stock certificates, extortion of brokers. As far as money laundering is concerned, again, securities and capital markets can satisfy a number of the objectives of money laundering, from converting cash into a less suspicious asset, in this case a trading account or stocks or bonds or other equities. It allows the money launderer to conceal criminal ownership through nominee accounts. It can also -- you can create a seemingly legitimate revenue by selling stocks, for example, and then claiming that as your own investment revenue.

And so really there's, you know, three ways -- the way I see it, based on the literature, there's three broad categories of money laundering securities. The most basic is purchasing and manipulating investments with the proceeds of crime, including purchasing -- giving cash to brokers, there's cases. And that's the money put into a trading account.

The second is an extension of the first but it's really specific to capital market crime. So without a doubt, the majority of the proceeds of crime that are laundered through the securities industry, the predicate offences are security So insider trading, market offences. manipulation. And that is, as I mentioned yesterday, very challenging because it's often difficult to differentiate the predicate criminal offence from the money laundering because the type of transactions, obfuscating transactions, are quite similar. And like I mentioned as well, you don't -- in these cases it's not really cash. You don't have cash being invested in the markets. It's already in electronic form and accounts may be a monetary instrument.

38 And the third strategy is actually the 39 reverse of the two, where the bad guys actually 40 form their own company and take it public, issue 41 shares in that company, and then basically claim 42 the capital financing as a legitimate source of 43 revenue. And of course the most famous example 44 of that, which is documented in the lit review, 45 is the YBM Magnex case from Ontario, which was a 46 public company that issued stock through the 47 Toronto Stock Exchange and basically turned out

just to be a huge laundering vehicle for Russian organized crime. And you may remember the OSC, Ontario Securities Commission, held years of inquiries, a commission of inquiry actually into the YBM Magnex scandal.

So you don't see that a lot. I have come across a few of those cases, but certainly YBM Magnex was an extreme example of organized criminals basically laundering money through founding their own publicly traded company. And as I look at page 90, you talk in particular Q about methods and techniques. I think some of this derives from a FINTRAC report, the discussion that you have there about the suspected ML methods and techniques for markets and to do them in a staccato way, deposit of physical certificates -- so that's the -- not transferring title but rather the physical share certificate, I think you're describing -manipulating securities traded over the counter, early redemption of securities, proceeds of sale in the form of negotiable instruments, and transfers of funds between accounts. You go on to say those methods generally fall into the layering phase of the ML process.

A Mm-hmm. Yeah. And I think, similar to casinos or money service businesses, you know, trading accounts, brokerage firms, are used to some extent as quasi financial institutions. So it's -- the intention in some cases is not to trade in securities. It's to get that cash into a trading account and then use layering techniques such as purchasing negotiable instruments, transfers of funds between accounts, you know, connecting with banks, for example, transferring that way funds from a bank account to a trading account.

So certainly I -- there's a pattern where, while banks continue to be the prime destination proceeds of crime, some of the launderers are trying to move away from banks and use other types of financial service providers as banking institutions basically. And so brokerage firms certainly are vulnerable to money laundering, not just through trading of securities but also being abused as a sort of quasi financial institution. Q I'll move next, please, to criminally-influenced companies. There's a discussion beginning page

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1 91. When you use that term, criminally-2 influenced companies, can you please tell us what 3 that describes. 4 Sure. Again, this is simply criminal offenders Α 5 establishing their own companies, whether it's an б incorporated company or otherwise -- a very 7 common technique and primarily used in the 8 layering phases but also it's used to create a 9 guise of legitimate source -- sorry, a guise of 10 legitimate source of -- source of legitimate revenue. But they are -- so they're -- because 11 there's such diversity in the type of companies 12 13 you can form, it also allows the money launderer 14 access to different laundering vehicles. So 15 companies are a laundering vehicle in and of 16 itself, but they also allow access to other ways 17 So if you want to invest money to launder money. 18 in real estate and launder money through real 19 estate, then you can, you know, form a real 20 estate development company or a construction 21 company or a mortgage brokerage firm, for 22 example. 23 But traditionally, when we're talking about 24 criminally-influenced companies, the type of 25 companies generally speaking are ones that are 26 cash intensive, so bars, restaurants, even 27 currency exchange businesses, for example. And that way you can intermingle the legitimate cash 28 29 from a legitimate business with drug proceeds or 30 simply claim drug proceeds as legitimate revenue 31 from a legal business, and then have those funds 32 deposited in a bank account. So... So first and foremost, it's about cash 33 34 intensive businesses, but again, the ability to 35 use criminally-influenced companies for diverse 36 ways to launder money is really limited to the 37 imagination of the launderer. And again, there's 38 so many different techniques you can use with 39 criminally-influenced companies, including 40 setting up shell companies in financial haven 41 countries as well, which is -- continues to be a 42 pretty predominant type of laundering mechanism. 43 So that category of criminally-influenced Q 44 companies includes both operating companies to 45 cash intensive business but it's sort of -- I'm thinking of the car wash in Breaking Bad, that 46 47 sort of example of a lot of money moving through

1 intermingling with some earnings but effectively 2 laundering criminal earnings --3 Α Right. 4 -- but on the other hand also would be a category 0 5 that you would include within it, shell б companies? So holdings, offshore holdings 7 wherever they may be? 8 Exactly, yes. Α 9 All right. In terms of the techniques for Q 10 criminally-influenced companies, around page 95, you list a number of these different -- I think 11 you term it as services, products and assets that 12 13 are used in ML techniques that appear in this 14 using nominees as owners or directors, area: 15 establishing multiple companies, establishing companies, as you just mentioned, in financial 16 17 haven countries, flipping companies, purchasing a 18 company already owned by the criminal enterprise, 19 and paying out fictitious salaries. 20 А Right, yeah. Yeah. Again, the range of different money laundering techniques that you 21 22 can use with a company is, again, almost But one aspect I forgot to mention as 23 unlimited. 24 well that makes companies attractive is simply 25 the ability to use nominees and beneficial 26 ownership to hide the criminal ownership and 27 criminal source as well. So companies, shell or 28 real companies, can be quite effective in 29 concealing criminal ownership of the company 30 itself as well as the assets purchased with the 31 proceeds of crime. So nominees can be used as shareholders, directors, officers, owners, staff. 32 33 And also there's been cases as well where 34 companies can actually legitimize the criminal 35 offender. So in Montreal during the years of the 36 Cotroni crime family, they owned numerous businesses throughout Montreal -- pizza parlours 37 38 and ice cream shops -- and they basically used 39 their, you know, made members to work in these 40 stores and receive a salary, so they were 41 laundering funds through salaries -- salary 42 cheques as well, so. 43 So again, it's very -- companies are really 44 a central part of a laundering -- a lot of money 45 laundering operations. And again, the Vancouver model was purportedly Silver International, which 46 47 was basically set up as a money service business,

1 2 3 4 5 6 7	Q	basically was just a you know, it's just a big money laundering operation allegedly. Let's move to gold and diamonds and the like, please. At page 97 you have a heading of "Precious Metals and Gems." Please tell us a little bit that may or may not be a more intuitive area about how precious metals and
8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29	A	gems are used in money laundering. Again, similar to cars, a lot of the research in police cases indicate that much of the purchases of gems are for personal use, and from some of the case studies I included are mostly focused on a personal use. But again, gems and again, obviously the compactness of gold, of expensive jewellery is beneficial for transporting value across borders. So there's a lot of cases internationally where jewellery has been purchased with the proceeds of crime and then smuggled across the border and then sold and that cash being used to finance further criminal activity. So there's no shortage so while many of the cases I've seen involve the purchase of jewellery and precious gems with the proceeds of crime for personal use, it also can serve a valuable purpose of being able to transfer value across borders. And I think I included a case study on that in the literature review. So both for money laundering and terrorist financing as well.
30 31 32 33 34 35 36 37 38 39	QA	<pre>Mm-hmm? And again, relatively unregulated industry. Jewellery stores are relatively unregulated. There are certainly cases where the bad guys had set up their own precious gem dealerships and jewellery stores, and it's, again, relatively easy to take to sell jewellery through the black markets or even through legal markets once you've if you want to convert it back into cash.</pre>
40 41 42 43 44 45 46 47	Q	I'll move, please, to page 100. You have a heading "The Internet, Other Virtual Medias, and Crypto-Currencies." That's quite a broad collection of things that are described there. Yesterday you touched on something that you developed at further length in the discussion about the online game. Mm-hmm.

Q At the risk of doing it backwards, why don't you tell us a bit about that as an example, but then more broadly the Internet, crypto-currencies, virtual assets, those headings as areas that are at risk of exploitation of money laundering and how that could [indiscernible].

A Well, certainly we've all heard of the dark web. The dark web is a place where people can go online to buy illegal commodities and services, but they're -- some of these dark websites also provide money laundering services as well, which includes bidding on goods, for example, and actually being able to purchase those goods with cash or with virtual currencies, cryptocurrencies.

But certainly what has seemed to emerge as one of the more vulnerable aspects of online life are these, you know, what they call massively multiplayer online games. I'm not familiar with online games, quite frankly. I think I'm from the Tetris generation or the Pong generation. But these games now basically, if anyone has kids, know that there is money involved and that your avatar can purchase goods, can purchase services to continue in the game, and some of these games have created their own virtual currencies. So you would go into a game like Second Life. You would purchase the Second Life currency, and then once you have this currency, you can use that currency for various reasons. And so this obviously, any kind of virtual currency now is vulnerable to money laundering. So once a value is placed on any object, no matter what that object is, virtual or real, you know, criminals are going to find a way to abuse it through fraud or money laundering.

So for example, a player in Second Life can use his or her credit or debit card to purchase online money and then redeem those credits for actual money with another player in another country, which can serve as a money laundering vehicle. So it's not difficult for a number of co-conspirators to play a game and to transfer value, transfer money internationally through a, you know, multiplayer online game.

46 Q So that's really an illustration that the concept
47 that really almost wherever you can find some

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1 milieu that allows for the transfer of value, 2 especially if that's coupled with anonymity or 3 crossing jurisdictions or making it complicated 4 to trace things along, there's some real prospect 5 that money launderers will look to make use of б that to transfer and really hide the source of 7 origin? 8 А Right. I have not come across any specific 9 cases, case studies, of the using of games, but 10 there is certainly an emerging body of literature on the potential for the abuse of these online 11 12 games for money laundering. And you can definitely see in the way they're set up -- and 13 14 they're impossible to regulate, these games, as 15 well, which make it, again, a very attractive 16 laundering vehicle. 17 And then stepping back to think about the 0 18 internet, the dark web, virtual currencies, 19 virtual assets and the like, do you see this as 20 sort the future of the direction that, for 21 example, governments, law enforcement agencies 22 should be orienting themselves towards? 23 Well, my understanding is certainly crypto-Α 24 currency like bitcoin -- correct me if I'm wrong 25 -- is going to be covered under the federal money 26 laundering and suspicious transaction reporting 27 requirements. So obviously the federal 28 government sees that as a potential. 29 My own belief is that cash will continue to 30 be the predominant form of currency in drug 31 trafficking and the underground markets, and 32 it'll be a while before any virtual currency or 33 even value transfer systems replace cash. With 34 that said, again, for the savvy money launderer, 35 the technophile, you know, the potential to be 36 able to use the internet, to use these games, to 37 use crypto-currency, you know, there's great 38 potential in that. 39 So again, while there's -- you have to keep 40 in mind that while there's certainly a great 41 level of sophistication in some of these criminal 42 organizations, I mean, most of these are criminal 43 offenders who are typical criminal offenders. 44 They're not particularly smart. They're 45 reactive, they're impulsive, they're not 46 technically savvy. So they're going to continue 47 to rely on, you know, cash and more rudimentary

1 forms. It's in many cases easier for them to 2 smuggle cash because they're already in business 3 smuggling drugs, so you might as well just use 4 the same, you know, conveyance to smuggle cash. 5 So my own feeling is that cash will continue б to be the primary source of currency in the drug 7 market, underground markets. But with that said, 8 there are cases emerging where crypto-currency is 9 being used, and simply the potential of the 10 internet and potential of sort of this virtual reality or virtual mediums, you know, have great 11 12 potential for laundering, especially 13 internationally. And I think that's where Second 14 Life shines a light on how that can be used to 15 transfer value internationally. Let's move, please, to page 102, professionals 16 0 17 and occupations that are used for money 18 laundering activity. You have a discussion in 19 the second paragraph about broadly two 20 categories: on the one hand, front-line staff, 21 in particular retail businesses, people coming 22 into contact with money launderers, so bank 23 tellers, real estate agents, automobile dealers, 24 currency exchange staff, jewellery store 25 salespeople as examples. And then a second group 26 being those with specialized skills, expertise, 27 powers, and resources, and then you go on to 28 talk about lawyers. You also have a discussion 29 about accountants. Please tell us a little bit 30 about this header and this category of 31 professionals that are used and how they might be 32 used in money laundering. 33 А Right. Well, I always feel a little 34 uncomfortable talking about the issue in an audience of mostly lawyers, but I'll dive in 35 36 anyways. The first time I ever presented a paper 37 on money laundering was at an American Bar 38 Association conference. 39 But certainly there is no shortage of cases, 40 of reporting of legal professionals being 41 involved in money laundering. And based on my 42 research, again, the majority of them are 43 involved unwittingly. There's certainly cases of 44 willful blindness, and there's definitely cases 45 of lawyers knowing fully well what they're doing and they are actively engaged in money 46 47 laundering. And there's, again, no shortage of

cases in Canada of lawyers being involved in actively laundering money.

You know, again, lawyers are particularly vulnerable or attractive to money launderers not only because they can be involved in incorporating companies, they can be involved in real estate transactions. But certainly, you know, what's caught the attention of most is, again, the abuse of legal trust accounts and also the strict client-solicitor confidentiality.

So in my research the money launderers only gravitated to lawyers because they were involved in a financial or commercial transaction that required legal advice or legal intervention, in particular real estate. So most of the cases involving lawyers, in my research, they were involved simply because they were facilitating a real estate transaction involving the proceeds of crime. In other cases, again, they were more actively involved and were explicitly laundering money.

But again, certainly the use of legal trust accounts is something that's very attractive to money launderers for obvious reason, because hiding beneficial ownership -- or criminal ownership is obviously key to money laundering, and the best way to do that is probably through a legal trust account, so... But again, the role of lawyers in the money laundering process ranges from a very passive sort of provision of basic legal services, for example, in a real estate transaction all the way to cases where lawyers explicitly were involved in setting up shell companies and, you know, transporting cash and many -- many transactions that were clearly illegal and part of the money laundering process. Q And you also discuss accountants as a profession that might be engaged for the purpose of money laundering activity. Please tell us about that. Α Well again, if you are someone that's generating a large amount of cash, a large amount of revenue, illicit or otherwise, accountants can -and bookkeepers can be very important in keeping track of that money. And the one case that I identified was with the Hells Angels in Quebec, where they were generating so much cash that they needed the help of professionals just to keep

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track of all the cash coming in and going out through spreadsheets. And so there's a police wiretap that caught one of the outlaw bikers in Quebec talking about accountants. They had an accountant that worked for Vito Rizzuto.

But there's not a lot of cases on accountants. Not that many came up in my study. Certainly the ones that came up in one of the case studies documented on page 109, I think, shows the kind of range of work that an accountant can do for a client, including not just accounting but notary work as well, helping set up companies, advice, financial advice as well. But not -- I have not come across a large number of cases that involved accountants.

Q Okay. Let's move, please, to 110. You shift out of the sectors of the economy into talking about the underground economy. At least I read that as a shift from one area to a different area. If you could please introduce that topic when you talk about the underground economy. What do you mean by that term?

Well, in this instance I'm really referring to --I mean, the underground economy, say for in Canada, is very vast and it includes not just criminal activity as well but, you know, any type of commercial/financial transaction that tries to avoid taxes basically. You know, we know that the home renovation industry, for example, has a large underground component to it.

But with respect to money laundering, you know, really what I'm talking about are informal systems, but also criminal systems as well, that can be used and abused to facilitate money laundering.

36 So the way I categorize it is I sort of 37 group it into four different areas. First and 38 foremost is this emergence of the money 39 laundering specialist or the professional money 40 launderer, and that's at the core of the 41 Vancouver model. Basically a lot of these -- you 42 know, Silver International and others were 43 basically -- their purpose was first and 44 foremost, if not exclusively, to launder money. 45 And we've seen that in the past throughout different countries as well and different cases. 46 47 Second is the use of corruption and internal

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conspiracies. And again, if you have someone on the inside of a bank or a casino that is complicit in the conspiracy, that is certainly one of the greatest benefits to a money launderer, and that is -- it's often difficult to achieve, but certainly there are cases where criminals have corrupted lawyers, have corrupted bankers, have corrupted casino staff, to help facilitate money laundering.

The next is informal value transfer systems. Again, these are historic systems that go back centuries in the case of some countries and regions, whose role is basically to transfer value across international borders. So you're not transferring cash per se; you're transferring value. And we can talk about that in a little more detail if you want. But again, that was at the core of the Vancouver model as well, the value transfer systems.

> And finally is trade-based money laundering, which is an extension of an informal value transfer system but basically uses commercial trade practices, primarily under-invoicing, to launder money. I know some of this may sound vague and I -- if you like, I can get more detail on the informal value transfer system because that's really emerged as a key way to not only launder money internationally but to use to help facilitate international drug purchases as well. But that was --

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> [indiscernible - overlapping speakers] -- absolutely at the core of the Vancouver model were these informal value transfer systems.

Q So let's do exactly that. And just to ground some of the discussion, page 114, you quote from the 2018 Peter German report. He gives a description about IVTS, informal value transfer systems, and then describes that as being "unlicenced operations which rely on political geographic, family, or close personal relationships, in order to conduct business."

relationships, in order to conduct business."
He goes on to write in his report, and you
have the quotation from it, in the middle of page
114, "Their clientele tends to be from a specific
ethnic group." And you go on to describe some of
the terms that are used for these alternate
remittance or value transfer systems: the hawala

in India, hundi in Pakistan, the chit and chop from China, and described that as being something indeed in the next paragraph you indicate that many developing world countries which don't have established banking systems are heavily reliant on them -- sorry, not you but Dr. German does -and he goes on to comment that even international aid organizations will sometimes make use of those systems to pay their employees, so they really serve as de facto banking institutions in some parts of the world.

Right. I mean, we in the West really А Right. became attuned to these informal transfer systems following 9/11. Amongst all the investigations was investigations into terrorist financing, and the accusations were being made that the hawala systems were being used to transfer funds that were being used to fund 9/11 and other terrorist activities, which in fact were wrong. Most of the funds were being transferred using conventional banks. But it sort of alerted authorities, alerted researchers and others to this informal system and how it can be used to launder money or a part of terrorist financing.

Again, some are quite historic. Some are very commonly accepted in many countries simply because they don't have sophisticated banking systems so the underground systems are what really are used by many people to transfer value. It's often used, you know, again with migrant labour, especially in the U.S. That's, you know, where they will come work in the U.S. and instead of using a bank or a formal transfer system will send money through an informal system.

I think the best way to describe an informal value system is just to give you an example. First of all, we have to move away from -- we have to understand the concept of value and -here you're not transferring physical cash. You're literally transferring, I mean, value.

41 So an example is this. You have an 42 individual in China who wants to relocate a 43 million dollars to Canada. Doesn't want to go 44 through a bank. Doesn't want to physically 45 smuggle the cash. So what option does he have? 46 The option basically is to approach, you know, a 47 money service business in China who has a

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corresponding money service business in Canada. And what they work out is the money service business in Canada makes that money available to the individual in Canada, so now that person has a million dollars in Canada that's basically lent to him or her from this money service business, or a professional money launderer in some cases in Canada.

And simply put, once that cash is in Canada, it's made available to the individual to use either when he's in Canada or, you know, a family member or a business associate. But the cash is now in the destination country where the individual wants it. And the next step is simply for the money service business in Canada to negotiate with the money service business in China on how the Canadian broker is repaid. And that's often -- that's done -- can be done through numerous techniques, but one method to do that is a trade-based money laundering approach. And so trade-based money laundering is like under-invoicing. It's that -- for example, a company in China will sell the broker in Canada, you know, a million dollars in goods that are really worth \$3 million. So now you've transferred the value of \$2 million to Canada. Hopefully that makes some sense. But it's a relatively basic concept in that, you know, you have two brokers in two different countries. It's primarily used for international funds

transfer, so you have brokers in two countries and they simply, as long as they have a sufficient amount of cash on both sides, they can make the system work.

That sounds like it's really an analogue to the 35 0 36 sort of bank transfer that might occur where 37 there's a deposit in one place and a credit in 38 the other, or a transfer, however that is done 39 mechanically. But I suppose a few things differ about it. Number one: it's not -- it's sort of 40 41 off-market in the sense that it doesn't leave the same paper trail. I assume the second feature to 42 43 it is that it really is highly dependent on the 44 trust of the people involved. It's not --Right. Yes, absolutely. Yeah. And again, there 45 А is -- you know, whether -- in many developed 46 countries, including China, you know, these 47

systems have been in place, like I said, for hundreds of years. At least a hundred years in -- but it's also important because it's not simply used to launder money. It's also used to finance illegal operations. So if it's used to basically provide money in a source country, a drug source country money -- source country. So that's where the danger of -- or the potential of these informal value transfer systems are so dangerous and such pose a high risk, is that they're not used simply for money laundering; they're used for any kind of international transfer of funds or value, and that's absolutely essential to getting cash from the destination country where drugs are sold back to the source country.

And so that's -- again, the informal value transfer systems were fundamental to the Vancouver model so the brokers in Canada, in Richmond, were basically working with brokers in China to illegally transfer value from China. And then that system was intermingled with the drug trafficking proceeds so the cash in some cases was used to pay back these loans or first given to the casino gamblers and they laundered it, and then the cheques were perhaps provided back as payment with interest and fees to the brokers in Canada. And we also see in the Vancouver model -- and we'll talk about this, I guess, when we talk about the Vancouver model in more detail. But the laundered money was intermingled with drug money as well, and so -so the danger of the informal -- or the threat that these informal value systems pose is not simply for money laundering, but because it's international transactions, they're very conducive to financing drug trafficking as well. Q And you touched on TBML or trade-based money laundering, probably not a totally intuitive topic for people who haven't read about it. Page 116, you have the FATF, the Financial Action Task Force, description of how TBML has been defined. And I'll just read it out:

> The process of disguising the proceeds of crime and moving value through the use of trade transactions in an attempt to

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11 12		Reading on from your literature review:
13 14 15 16 17		The FATF concludes that TBML "represents an important channel of criminal activity and, given the growth of world trade, an increasingly important money laundering and terrorist financing vulnerability."
18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37	A	And you go on to then, reliant on the FATF report, describe four basic variations of TBML? Right. Yeah. TBML is again poses a very high threat for money laundering, primarily because to use it properly, you really need to operate in vast sums of money. I mean, you can use it for, you know, 10,000, 100,000 dollars. But really it's when we look at police cases, it's typically used by quite sophisticated transnational crime groups. I mean, the Colombian cartels used what was called the Black Market Peso Exchange, and I included details of that in the report. Again so as an extension of the example I gave earlier, trade-based money laundering can actually be used to repay money. So now the broker in Canada has put forth a million dollars out of his own cash and needs to be repaid. And so one way to repay that individual without
38 39 40 41 42 43 44 45 46 47		transferring cash is to have set up an under- invoicing scheme. So the broker in China sets up a company, sells, again, \$2 million or sells a million dollars in goods to the broker in Canada, but the goods are actually worth more than \$2 million. So now the broker in Canada has that million dollars repaid to him or her. And so trade-based money laundering is an extension to some extent of the informal value transfer system as well. But that's where the under-invoicing

technique is used at a more massive scale. And this is a technique that was used extensively with the Colombian cartels. But you know, at an international level when you're talking about high intensity threats,

you're talking about high intensity threats, large criminal organizations like, you know, Mexican cartels or the Hells Angels or whatever, trade-based money laundering is a very effective way to transfer value or funds internationally, and we're seeing in cases it being used. And all the literature from FATF to the RCMP, to FINTRAC, have flagged this as a particularly important technique that law enforcement needs to -- and government regulation needs to focus on more, again because it's international in scope and it tends to be used on a very large scale by very high intensity organized crime threats. And you've on a number of occasions talked about the Vancouver model and told us a bit about it.

the Vancouver model and told us a bit about it. But let's move right into that discussion in your report, page 118 of the report.

And let me start with just an obvious When you use that term "Vancouver question. model" -- I don't need you to repeat ground you've already covered. But how do you use that What do you describe with that moniker? term? Well, the term was originally used by Okay. Professor John Langdale, who is an Australian professor, and he was making a presentation about the different criminal alliances from China that posed a threat to Australia, and he had about five or six case studies, all revolving around how Chinese criminal groups work with other criminal groups to launder money as well as other criminal activities.

So his fourth case study was what he called the Vancouver, Canada, Model. And in each of the case studies, he tried to make a case that they were quite unique in their goals and purposes and strategies. And certainly the Vancouver model, you know, was unique. I had not come across something like that, the techniques that were being used and how so many different techniques were being amalgamated into a kind of a very long-running and to some extent sophisticated money laundering model.

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one slide in his PowerPoint presentation dedicated to this conceptual Vancouver model, so it's pretty skeletal. But through the literature -- whether it's the news media. Peter German talked about it a bit. FATF talks about it somewhat. FINTRAC has some reporting on it. And looking at some of the theoretical literature on informal value transfer systems -- and some of the pieces have come together. So in my overview or details of the Vancouver model, it's based on a sort of skeletal model that Langdale proposes and then filled in with some detail from the literature.

Again, I think there's probably more questions raised than answered in this. The Vancouver model also overlaps with the RCMP investigations, E-Pirate and E-National or E-Nationalize. So based on my understanding of the literature, really at the core of the Vancouver model was Silver International, although, again, there's a number of other individuals that were involved in similar laundering, you know, making loans through real estate, that may have been connected with Silver International or it may have been operating independently.

So I think the Vancouver model explains more in sort of generic terms how this laundering process works, but certainly this is not a theoretical model. He based this model clearly on what was going on in Vancouver, and really what gave rise to this Commission, in my opinion.

So by way of summary, this is how I understand the Vancouver model and the different facets of it. The first was -- involved facilitating capital flight from China to Canada via an informal value transfer system. This would -- including the capital flight from wealthy Chinese but also government officials and even some financial crime offenders.

Silver International and Jin were also
involved in collecting cash proceeds of drug
trafficking from other criminal organizations.
So now they've established themselves basically
as an underground money laundering service. Jin
basically and Silver International were basically
a professional money laundering organization.

1 So what they did was they -- and this was 2 where the criminal alliance portion comes in, is 3 that they connected with a number of other 4 different criminal groups, most of them in Canada but also some connections to Mexican cartels, to Chinese organized crime. And basically what 7 Silver International did was launder the cash proceeds of crime from these other criminal 8 9 organizations. And in the literature and the 10 news media, in Peter German's report, there's 11 accusations that bags of cash were literally dropped off in the parking lot of Silver 12 13 International by couriers. And it wasn't just 14 cash from criminal organizations; also cash from debtors to some of the loan sharks that were 15 16 involved with Silver International. But the 17 majority of the money came from drug trafficking 18 groups. And basically Silver International was 19 laundering the money for these criminal 20 organizations. 21 And basically what they would do was they

would use the drug monies provided to them in Canada, and that drug money would be given to gamblers and it would be laundered through casinos, but it would also be lent out as private mortgages. And so you had drug cash being laundered through casinos, drug cash being laundered through real estate primarily, but banks were also used, other legitimate money service businesses as I understand it. But the two main laundering vehicles seemed to be casinos and real estate, according to the literature.

And then basically once the money was laundered, that money was provided as the capital to the Chinese -- the wealthy Chinese that were trying to relocate their funds in Canada. So that's how the capital flight was connected to the drug money.

39 So the final stage of this process was 40 basically transferring illicit funds and value to 41 and from China to other countries, including 42 Mexico and Colombia, not only to settle the 43 accounts that were involved in the international 44 value transfer systems but also to finance the 45 purchase of drugs in source countries. So apparently there was, you know, dozens if not 46 47 hundreds of underground bank accounts in China to

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1 which this money was finally transferred, and 2 that money was supposedly used to finance 3 fentanyl production and trafficking in Canada. 4 So it's, again, at this point more 5 speculative and anecdotal than empirical. Like I б said, I have probably more questions to ask than 7 answered. But certainly based on the literature, it was a fairly complicated wide-ranging model or 8 9 operation that ultimately was there to benefit 10 the wealthy Chinese transferring the money to 11 Canada. It was primarily to benefit the criminal 12 organizations that were laundering drug money. 13 And also it benefitted people who wanted to 14 purchase houses because a lot of this drug money 15 was being lent out as private mortgages. And the 16 accusations were that these mortgages were being 17 literally provided in cash to property developers 18 as well as home buyers. So hopefully --19 Q And you've really taken -- no, that's very 20 useful. You've taken some care in your report and then through answering questions here to use 21 22 words like "accusation" and "allegedly." The sources, just to be clear about it here, when you described that that really derives from, am I 23 24 25 right to say primarily news reports and perhaps 26 some other reports you've looked at? 27 Well, certainly the -- again, the basic Α conceptual model, if you can call it that, 28 29 originated with Langdale. 30 Q Right. 31 Α He kind of put the parts together, but at the 32 same time it was -- Peter German went into some 33 detail describing it. The Financial Task Force had, in a report they had on professional money 34 35 laundering, talked about the system as well 36 because Silver International is considered 37 basically a professional money launderer. But 38 certainly fleshing out the details, the media was 39 -- the news media was of some value, definitely, 40 yeah. 41 Q And I suppose in terms of, were one to move it from alleged to proved, we would probably need a 42 43 court judgment. There never was one on the 44 merits of this case. 45 Α Right. That, I think, probably takes us to page 126. 46 0 47 And just as we get into that, there was one

correction which had been drawn to both of our attention by counsel for Canada, and we're grateful for them pointing it out. I take it that there were references there to a media release by the RCMP that with Canada's assistance you've since determined in fact the media release relates to a different investigation to E-Nationalize rather than E-Pirate, E-Pirate being the Silver International case.

A Right. But I think the important point was that there was considerable overlap between the criminal activities and the suspects targeted in both E-Nationalize and E-Pirate with the Vancouver model. I mean, my argument is that Silver International really was at the core of this criminal alliance. Now, there certainly were many others involved, both in laundering and certainly there was the criminal alliances with the other organized crime groups that were providing the drug money to be laundered.

My interpretation is that you wouldn't have the Vancouver model without Silver International and their directors and Mr. Jin, who is, you know, at the centre. So there's considerable overlap between what the RCMP were targeting or what police were targeting in their investigations and what Langdale and others were purporting to be -- to make up this Vancouver model.

And yes, you're correct that the charges against Silver International, its directors and Jin were stayed, although I understand that the Civil Forfeiture Office is -- launched several suits against Silver International, Jin, some of Jin's relatives, his wife, to force the forfeiture of assets that they argue were the proceeds of crime.

38 But again, the RCMP and the Combined Forces 39 Unit and all the police agencies involved in 40 these investigations have released very little 41 information that I have seen publicly, very few 42 press releases on this. So there's not a lot of 43 information on this. But my inference is that, 44 given that Silver International and Jin were the, 45 you know, the focus of E-Pirate investigation, they also, in my opinion, are the core of the 46 47 whole Vancouver model. I mean, they were the

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10 11	Q	I take from your last answer you haven't seen the police report on E-Pirate?
12	A	No, I have not.
13 14 15 16	Q	And I guess one other small point to cover off, the reference on page 126 to the CFSEU having led the E-Pirate investigation from the information that counsel for the federal government gave us,
17		you understand that's not the case now? They
18		didn't?
19	A	Yeah.
20	Q	Am I right about that? Okay.
21 22 23 24 25 26 27 28 29 30 31 32 33 34	Ă	Correct, yeah. And that's one of the issues being addressed in this revised but yes. It's it's fairly complicated. It is unique. I've never seen a system like this before. But it's sophisticated at the same time. Obviously like a lot of other criminal operations of money laundering, you know, they set themselves up to be eventually detected because so much has been laundered through casinos allegedly. So much has been laundered through real estate in a very confined area, Greater Vancouver. I mean, the majority of this money laundering took place in Vancouver. So on the one hand it was quite
35 36 37 38		sophisticated; on the other hand, you know, it was inevitable that they were going to get caught simply because of the scope of the laundering operation that was ongoing.
39 40 41 42 43 44 45 46 47	Q	And we'll, I'm sure, return to the Vancouver model in moving to more of the analysis section of your literature review. I propose to go to page 128. You have a discussion about the effects of money laundering. And what you one of the points that you address there, as you call it, "A Critical Analysis of the Dominant Narratives on the Effects of Money Laundering." So I'd welcome you to address that as you'd like

to, but I'd be interested in hearing your comments about the effects of money laundering. Well, certainly there has been no shortage А Sure. of literature and arguments that money laundering has a significant effect on not only organized crime, contributes to organized crime, but also has a significant effect on the economies and societies of certain countries. I tend to be sceptical of a lot of these arguments of the wide-ranging pernicious effects of money laundering, a) because we've really never had any rigorous study that truly documents the impact of money laundering on financial markets, on economies, on companies, on society as a whole. You know, certainly in some extreme cases, like Colombia in the 1980s where the cocaine trafficking became, you know, such a huge part of their economy. You know, the narco econ -- you know, we refer to it as the narco economy -- did have an impact on the Colombian economy. You don't see that in Mexico, for example, because the economy there is too large, even as large as the cocaine trafficking is out of there. So I'm sceptical of the arguments that money laundering has any significant effects on a macro economy. I would argue that it's -- you know, relative to the size the Canadian economy, it's a very small proportion of it, very tiny, and really doesn't have an impact. As far as the impact on organized crime is concerned, again the argument is made that money laundering is sort of an essential aspect of organized crime. It perpetuates organized crime. It perpetuates organized crimes. Again, I'm sceptical of that because really money laundering is -- really what it's about is just basically allowing the offenders to enjoy the benefits of their activities. When you look at consensual crimes, like drug trafficking or bookmaking or prostitution or people-smuggling, and there's one factor overall that drives these

criminal activities, and that's demand. If you have demand for drugs, you'll have supply. Ιf you have demand for gambling, there'll be a supply.

So you know, the laws of supply -- economic 46 47 laws of supply and demand are equally applicable

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to the underground criminal economy. Money laundering has no impact on demand whatsoever, so I always argue that it really doesn't influence supply because it doesn't influence demand.

Now, with that said, one of the questions I wanted to pursue is, you know, if this was at a microlevel, if the money laundering and the proceeds of crime was significant enough that it was concentrated in a particular jurisdiction and concentrated in a particular industry, then it could have an impact. And certainly the Expert Panel on Real Estate makes the argument that money laundering did inflate housing prices. Again, their model -- I'm not an expert in modelling -- the problem with doing this kind of modelling is that you have to first estimate the scope, which is, you know, a crap shoot. And then based on that tenuous foundation, you have to estimate the impact so you have sort of a tenuous modelling based on an even more tenuous model. Again, not to criticize their report, although even they acknowledged the limitations.

But certainly the argument can be made is that, you know, there was enough drug money being circulated through the Vancouver real estate market that it in fact did have an impact and could have increased the inflationary aspect of the real estate market in Greater Vancouver.

The last point I make in the literature review is that the -- that the Vancouver model, the techniques that were used, the strategy used, actually did contribute to drug trafficking because the funds that were being laundered were being transferred back to drug source countries through the informal value transfer system. So that is a specific example where money laundering can contribute to the further (sic) of a criminal activity.

But again, it's how you define money laundering. Just because you're transferring money internationally doesn't necessarily mean that's money laundering. I mean, what drug traffickers want to do most of all is being able to move their money internationally from the destination country where drugs are sold to the source country.

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But, with that said, central to the

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Vancouver model is -- that the literature proposes is that before that value was being transferred back to China or Asia to purchase fentanyl, it was being laundered through casinos and through real estate. And the same international value system needed to launder money was used to transfer value for drug purchases.

So with respect to Vancouver, while I'm generally sceptical about the sort of hysteria around the effects of money laundering, certainly I think an argument can be made that the Vancouver model, the money laundering did contribute to drug trafficking and furthering drug trafficking, and certainly the argument has been made that the money laundering did have a negative impact or an impact on the housing market, the real estate market in Vancouver. 0 In terms of those who have identified there being sometimes described as very serious consequences from money laundering activity, I'm just going to turn to a section of your report where you address some of that. So page 129, you refer to the Criminal Intelligence Service of Canada and language they've used about the laundering of money can undermine the legitimate economy, giving illegitimate businesses unfair advantages, having an effect on the integrity of financial institutions and the loss of investor and public confidence. You refer equally to McDowell and Novis stating that "money laundering has potentially devastating economic, security, and social consequences." Left unchecked, it can "erode the integrity of a nation's financial institutions." They go on to say it can "adversely affect currencies and interest rates." And then you have a number of specific negative effects that those authors identify as consequences that can come from money laundering. I wonder if I can ask you this question. Is there a sense in which there's maybe two different things that don't admit of easy comparison in this sense. On the one hand, you express some scepticism about assertions that

45 measure the effects on the economy. And I took
46 you as making the point that there surely have
47 not been verifiable measurements that establish

the proposition that the economy has been seriously negatively affected. So on the one hand, measuring the effects, I guess in dollar values, on the economy, and, on a different level, really a disagreement of principle, which is to say whether one puts a dollar -- whatever dollar figure is put on it at the level of principle, there's a fundamental disagreement. Т don't know if I'm making that point very clearly. But do you see a little dissonance between those two or a distinction between those two? Yeah, I'm not sure if I understand the question, Brock. I mean, certainly, you know, my scepticism perhaps derives from two foundations. The first is that, as you inferred, you know, a lot of these arguments are made, but yet very little evidence is provided to back them up. Т have seen very little evidence of national economies, even, you know, provincial economies, that have been seriously affected by money laundering.

So it's -- as a scholar, you know, we want to have -- if you're going to make an argument, you need to have rigorous -- especially an argument like this where you're trying to establish a cause and effect, you would need some fairly rigorous evidence. And again, the Expert Panel on Real Estate, you know, attempted to do so by developing a fairly rigorous model. But even as rigorous as the models are, they're based on broad estimates. We simply don't know in any accurate way how much drug money is being circulated through the economy.

So again, lack of rigorous studies. And I just, having looked, you know, at this for years and years and years, you see the same arguments being recycled without any kind of evidence that supports them.

39 My second area of scepticism is that, again, 40 the argument of the devastating effects of money 41 laundering are generally advocated most by 42 government agencies and law enforcement agencies 43 who have a clear vested interest in -- I don't 44 want to say inflating the scope of the problem or 45 the effect of the problem, but obviously drawing attention to the high -- the threat level of a 46 47 particular problem.

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1 And so money laundering, there's been a lot 2 of, I think, sort of a momentum of hysteria 3 around how -- the impact it has. And certainly 4 the greatest, you know, advocates of the 5 devastating impact of money laundering has been б agencies like the Drug Enforcement Administration 7 and the Bureau for International Narcotics Affairs and United Nations, you know, Office of 8 9 You know, it really emanates from the Drugs. 10 United States. I mean, the United States has been trying to impose their anti-money laundering 11 system, their sort of RICO approach to organized 12 13 crime, for years, and they've influenced numerous 14 international agencies. And they even -- you 15 know, blacklist countries that don't have certain American style enforcement measures in place. 16 So 17 I'm an eternal -- I'm someone who works 18 extensively with law enforcement, both Canadian 19 and American, and I've seen it firsthand, the 20 attempt to sort of inflate the scope of the 21 problem. 22 But again, so I'm sceptical generally but 23 I -- again, I think there's some credible 24 evidence with Vancouver that there has been 25 effects on both drug trafficking and on the 26 housing market. 27 Q I understand. And I think you're right to say 28 the Expert Panel -- Professors Maloney, 29 Somerville and Unger -- in their Expert Panel 30 report on the real estate sector and money 31 laundering, express a number of cautions around their use of what they call the gravity model, in 32 33 an effort to understand the magnitude and extent 34 of money laundering activity. Do you have views 35 about -- appreciating the challenges involved in 36 finding the right barometer to use to measure the 37 extent of that activity, do you have views about 38 whether that's even achievable? 39 А I've always argued no. And I've been approached 40 on numerous occasions by the federal government to undertake some kind of modelling to not only 41 42 estimate the scope of money laundering but its 43 effects, and I have simply said no. And it's 44 very rare for me to turn down a contract, so that 45 says something right there. 46 But it simply --That's[indiscernible - overlapping speakers] 47 0

1 2 2	A	fodder for your cross-examination Well, exactly. That's right, yeah.
3 4 5 6 7 8 9 10 11 12 13 14 15 16	QA	Okay. But it's just, again, your it's the, you know, the ultimate conundrum of criminology and doing organized crime research is that you're dealing with such you know, so many estimates that it's really difficult, even with the most rigorous model, to be able to build something reliable with these estimates. Some models are more rigorous than others. But again, the fact is, you know, even the experts that have built a whole career around estimating the scope and effects of money laundering have sort of acknowledged that their work has to be subject to a lot of scrutiny because of sort of the tenuous
17 18 19 20 21 22 23 24 25 26	Q	nature of the data that they're working with. Well, by definition, I take it, we're talking here about deliberatively secretive conduct and transactions, about in many instances activity that spans across not only different sectors of the economy and different professions and different typologies, but across borders, around the world and what have you. So I take it, by definition, something that's very difficult if not impossible to measure with any precision.
27 28 29 30 31 32 33	A Q	Right. Right. I'll just But in the face of that, though I mean, I guess I want to ask you this question. In the face of that, in the face of it being perhaps ultimately unknowable with precision, does one throw up their hands and say it's unknowable so we stand by, or let it roll or
34 35 36 37 38 39 40 41 42 43 44 45 46 47	A	Well, no. I mean, again, you don't necessarily need to, you know, understand the scope and nature of a problem to address that problem. We know that. I mean, again, it gets back to the underlying argument of the importance of targeting the proceeds of crime in combatting organized crime or serious and financial crimes. This, again, was you know, this idea of targeting the proceeds of crime sort of emerged in the '80s and it became kind of a flavour of the day then. And it was held out as this was the ultimate, most effective approach to target organized crime and drug trafficking and other consensual crimes because you're going after the

1 money, and that's what drives organized crime and 2 drug traffickers is the money. 3 But again, you have to look carefully at, 4 you know, what role does money laundering 5 actually play in contributing to the continuity б of sophisticated criminal organizations, of 7 sophisticated transnational crimes? Aqain, I 8 argue that, in my opinion, money laundering 9 really doesn't contribute that significantly to 10 the operations of a high intensity organized 11 crime group. 12 Instead, you know, what we should be 13 focusing on in many cases is the international 14 transfer of funds. I've always argued that that's the greatest vulnerability of the large-15 16 scale transnational crime groups. Like I 17 mentioned, their greatest goal or what they're 18 most focused on is moving that money around 19 internationally to continue their criminal 20 operations. And again, that's not necessarily 21 money laundering. It's international transfer. 22 That's why trade-based money laundering has 23 emerged as so important. That's why informal 24 value transfer systems, cash smuggling, are such 25 important, vulnerable aspects to focus on. 26 So I'm rather, again, sceptical of the whole 27 proceeds of crime approach. Focusing on money 28 laundering -- is it a particularly -- is this the 29 best use of law enforcement resources or -- you 30 know, there's a whole range of problems that 31 confront focusing on the proceeds of crime. 32 Again, it's certainly a complementary 33 strategy along with all the other interdiction 34 approaches. The question is, you know, does it actually -- by targeting proceeds of crime 35 36 actually do any harm to these criminal 37 organizations? And by extension, does money 38 laundering really contribute to perpetuation of 39 organized crime and criminal activity? So... 40 MR. MARTLAND: Mr. Commissioner, I'm going to suggest 41 this might be a useful point for us to take a 42 brief break and then reconvene. Oh, and I don't 43 think -- I can see your lips moving but not hear 44 the audio so I think we've --45 I think he's muted. Α MR. MARTLAND: Well, he showed as unmuted there a 46 47 moment ago and we didn't hear the audio line.

Examination by Mr. Martland, Counsel for the Commission 1 This is going to very presumptuous, but Mr. 2 Commissioner, if you could nod to signal a 3 10-minute adjournment, that would mean we're back 4 at about 11:15, on my clock. 5 THE COMMISSIONER: All right. 6 MR. MARTLAND: I'm happy that worked. We'll be back 7 in 10 minutes. 8 9 (WITNESS STOOD DOWN) 10 THE REGISTRAR: This hearing is adjourned for a 11 12 10-minute recess until 11:10 a.m. Please mute 13 yourself and turn off your video. Thank you. 14 15 (PROCEEDINGS ADJOURNED) 16 (PROCEEDINGS RECONVENED) 17 18 THE REGISTRAR: The hearing is now resumed. Please 19 ensure you are muted unless you are speaking. 20 STEPHEN SCHNEIDER, a 21 22 witness, recalled. 23 24 THE COMMISSIONER: Thank you. I understand that my 25 microphone was not functioning just at the end 26 before the break, but I understand now people can 27 Is that so? hear me. 28 MR. MARTLAND: Yes indeed. 29 THE COMMISSIONER: All right. Thank you, Mr. 30 Martland. Please carry on. 31 32 EXAMINATION BY MR. MARTLAND, continuing: 33 34 MR. MARTLAND: Thank you. 35 Professor Schneider, I'm nearing the conclusion 0 36 of my questions for you. I'm sure you'll be 37 relieved to hear that. I'm going to now take us 38 to page 135 of your literature review. You have a section entitled "Discussion and Analysis: 39 40 Factors that put Canada and B.C. at Risk of Money 41 Laundering." 42 Through the course of the evidence you've 43 given thus far, I think you've touched on a great 44 many topics, so it may be that some of these are 45 points that you've made. But I'd welcome you to 46 lead us as you'd like through this discussion and 47 through the discussion in your literature review.

Stephen Schneider (for the Commission)

Certainly. Well, one of the issues that I was Α asked to address in the literature review is what the literature says and my analysis of literature on whether or not Canada and B.C. in particular are particularly vulnerable to money laundering. Are they particularly -- is B.C. unique? Particularly what has transpired in the last five-ten years?

9 Certainly Canada, you know again, has always 10 been flagged as sort of punching above its weight as far as organized crime and money laundering is 11 12 concerned. But you know, quite frankly any 13 country and every country in the -- every 14 developed country is highly vulnerable to money If you look at the United States, 15 laundering. 16 they put out a report every year from the 17 Department of State that kind of assesses, you 18 know, whether a country is a major money 19 laundering vehicle, and pretty much every 20 developed country is included in that list. 21 So... 22

But, with that said, you know, there is certain aspects of Canada that makes it particularly vulnerable to organized crime and to money laundering. I mean, certainly we do tend to punch above our weight as far as organized crime is concerned. We have -- for years, you know, the Rizutto crime family in Montreal was considered -- emerged as one of the most powerful Mafia groups in the world. We have more Hells Angels members per capita than any other country in the world.

So we have a very vibrant drug trade in this industry, a very high level of economic, commercial crime, fraud, counterfeiting, you know. We're now -- we're not just a drugconsuming country; we're a drug source country. We produce marijuana. We produce synthetic drugs. We're a transit country for cocaine.

So we're vulnerable to money laundering because we're vulnerable to organized crime. Every country in the world is vulnerable to organized crime and drug trafficking. Canada's no different.

But again, you can argue that our location 45 46 next to the United States obviously makes us very 47 unique. The United States is one of the biggest

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consumers of illegal drugs and contraband in the world. You know, we have the longest unguarded border. Much of our population lives within a hundred-mile radius of the United States border. You know, certainly our relationship with China as well, British Columbia's in particular --China may certainly have now surpassed the United States as the biggest producer of contraband in the world.

So there's certainly a number of factors, you know. And with respect to money laundering in particular, the argument's been made that we have a very sophisticated banking system that attracts dirty money. We have a very stable economy, a stable political situation. You know, we're a very multicultural society; therefore we attract criminal operations and groups from all different ethnicities and nationalities. Of course crime is never concentrated in one ethnicity or nationality. And people have also made the argument that our criminal justice policies are weak and that, you know, they don't serve -- they're not punitive enough and they don't serve to deter bad guys. I've never bought into that argument.

Certainly the argument that we have a very strong Charter of Rights and Freedoms, and if you're a bad guy, you're going to get, you know, far less time, prison time, if you're a drug trafficker in Canada than the United States, that certainly would be true.

So to some extent you can argue that there are some unique features about Canada that make it more vulnerable or susceptible to money laundering.

36 You know, with B.C. in particular, again, 37 being a province of Canada, everything that makes Canada susceptible to money laundering applies to 38 39 B.C. And again, there's some unique aspects of 40 B.C. as well. Obviously, you know, the 41 relationship -- being a Pacific Rim country and 42 having such important ties to China, commercial 43 ties, immigration -- that obviously has influence 44 on organized crime and money laundering in 45 Canada. Especially with the drug trade, the whole emergence of fentanyl. 46 47

Peter German actually notes some unique

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1 characteristics of Vancouver. You know, a large 2 international airport which is extremely 3 vulnerable to cash smuggling. We have a marine 4 port -- a number of marine ports up and down the 5 west coast which are very vulnerable to drug б smuggling, contraband, a whole range of smuggled 7 goods from not just China and Asia but also from 8 the United States and Latin America. 9 You know, again, the close proximity to the 10 United States, the fact that Mexico now is the major supplier of cocaine, and you have --11 12 basically a tractor-trailer can get on a highway 13 in Mexico and pretty much drive straight through 14 the U.S. to British Columbia. As I mentioned 15 earlier, cocaine fetches a far higher price in Canada, which has made it quite attractive to the 16 17 Mexican cartels. 18 Again, high tech sector. We have one of the 19 largest addict populations in the country on a 20 per capita basis. And again, British Columbia 21 was very open to, as German notes, the crypto-22 currency. Not that I think that's a significant 23 factor. 24 So Greater Vancouver has always had a long 25 and very vibrant underground -- illegal 26 underground economy. Probably many people don't 27 know that the precedent for our marijuana trade 28 was actually opium production. We were the 29 biggest opium producers in the 1920s and '30s 30 when opium and morphine and heroin were really 31 becoming popular throughout North America. Now, 32 as I mentioned, we're both a -- B.C. is a centre 33 for both marijuana production and synthetic drugs 34 as well. 35 And we have two of the -- you know, the 36 Hells Angels and some of these Chinese criminal 37 networks including the triads and Big Circle 38 Boys. B.C. is a very lucrative venue for not 39 only criminal activities but also is sort of a 40 means of a headquarters and a base for 41 international operations. 42 So to some extent I would agree that -- I 43 don't want to carry this too far, but I think 44 certainly B.C. has some characteristics that make 45 it vulnerable to not just organized crime and 46 illegal drugs but also to money laundering as 47 well.

1 But you know, what really, again, in my 2 opinion, the underlying factor that really 3 precipitated the Commission, the inquiry, all the 4 inflation in housing prices of that effect and 5 all the reporting and police investigations into б money laundering really revolved around the 7 Vancouver model. There's some very extensive, ongoing and very ambitious -- perhaps over-8 9 ambitious -- attempt to launder money. I mean, 10 everything sort of -- you've always had money laundering here. There's always been money 11 12 laundering through real estate in Vancouver. But 13 certainly the kind of intensity and the scope of 14 the laundering and the amount of drug money that 15 was being laundered through Vancouver in the last 16 10 years is really unprecedented, in my opinion. 17 I've never seen anything this scope in this short 18 a period of time concentrated locally. 19 So we've had professional money laundering 20 organizations like the Caruana-Cuntrera group 21 that was linked with the Rizutto family. But 22 they laundered their money internationally. It 23 wasn't just -- and all over the country. But 24 I've never seen as big a laundering operation, if 25 in fact the evidence is true, that is so 26 geographically confined. And not just geographically confined, but really focused on 27 28 two major sectors: casinos and real estate. And 29 that was their Achilles' heel, in my opinion, was 30 that they focused too much on laundering in particular industries in a sort of concentrated 31 32 geographical area. But... 33 So to me that -- you know, this really 34 massive sort of ongoing money laundering 35 conspiracy is, in my opinion, an outlier. We've 36 never seen anything like this in Canada and 37 probably really won't see anything like this 38 To me, it was very unprecedented. anytime soon. 39 Now, with that said, there were certain 40 characteristics of Vancouver, B.C., that 41 attracted the dirty money here and that was 42 attractive to Silver International and the 43 accused to conduct operations in Vancouver. So there were certain factors in Vancouver that made 44 45 it an attractive hub or location or headquarters 46 for this particular criminal conspiracy. 47 0 When you say, just to clarify one point you make,

1 that Canada punches above its weight, just to be 2 clear I have your meaning in that phraseology. I 3 took you to say that organized crime, or money 4 laundering maybe, maybe both, those -- it's the 5 organized crime in Canada that punches above its б weight as opposed to the response to it? Do I 7 have that right or do I have that --8 Α I say that for a relatively small country 9 population-wise -- I mean, we are, you know, one 10 of the seven biggest economies in the world. But 11 certainly I would say there's a disproportionate amount of organized crime and organized criminal 12 13 activity in this country relative to its 14 population size and its -- you know. And again, 15 I think the best -- you know, I use this all the time, again. You know, the Hells Angels here 16 17 have more members per capita in Canada than 18 anywhere else in the world, and that was on 19 They located here and they grew here purpose. 20 because they saw Canada as not only a good 21 domestic market to conduct their criminal 22 activities but also a good base for their 23 international -- and the Hells Angels in Canada 24 have become a real hub for Hells Angels chapters 25 throughout the world. 26 So what I mean by punching above its weight 27 is, you know, that the organized crime problem 28 seems to be more disproportionate to Canada than, 29 say, to other countries, including the U.S. But 30 again, that is more not based on any strong 31 empirical evidence, more of just sort of my 32 musings and anecdotal observations over the 33 vears. 34 0 And then would you go to the next level with this 35 province and say that within Canada or among 36 provinces that B.C. -- to carry on that language 37 -- punches above its weight? 38 To some extent. I mean, again, it's no Α coincidence that the three hubs for organized 39 40 crime money in Canada are Montreal, Toronto and 41 Vancouver. I mean, that's -- you know, they are 42 the three biggest --43 Q Three biggest cities? 44 Yeah. But again, what's -- there's a number А 45 of -- you know, I always get back to the marine ports. We tend to ignore how crucial the west 46 47

coast marine ports are to organized crime and

1 drug trafficking. Again, it's no -- you know, 2 marine ports are absolutely essential to 3 organized crime and drug trafficking in 4 particular. So in Montreal -- you know, for 5 decades Montreal was the major conduit for б southwestern heroin into North America. The 7 American mafia groups basically established 8 Montreal as the major conduit. 9 Halifax punches way above its weight because 10 it's a marine port city. It has a very vibrant marine port and we get a lot of hashish, a lot of 11 12 cocaine, synthetic drugs through the Halifax 13 port. Halifax punches way above its weight just 14 because of the marine port. 15 And then Vancouver as well. And Vancouver has a lot more factors than, say, Halifax. But 16 17 it has the marine port. And so if you want to 18 talk about drug trafficking, especially now that 19 -- you have heroin, you've got fentanyl, 20 carfentanyl, coming in from Asia. It makes the 21 Port of Vancouver even more significant as sort 22 of a grounding or a foundation for organized 23 crime in the province. The fentanyl flow, does that -- I don't want to 24 Q 25 guess too much. I'm assuming both China and 26 Mexico would be conduits of the drug into this 27 country? 28 Α China overwhelmingly. And not just China now. 29 It's expanding into regions that traditionally 30 are heroin sources like Myanmar and Laos and 31 Thailand. So now we're seeing some of the production -- and again, fentanyl is a synthetic 32 33 drug so it can be easily produced anywhere. But 34 now -- so the majority is coming in from Asia. 35 Mexico is the primary fentanyl supplier to the 36 United States. But now we're beginning to see --37 now that the Mexican drug cartels are more active 38 in Canada, we're starting to see not just fentanyl from Latin America in Canada but also 39 40 synthetic drugs like crystal meth that's being 41 produced in Mexico. And this is, again, fairly recent now that, again like I said, the Mexican 42 43 drug cartels are more active in Canada. So we 44 are going to start seeing more fentanyl and 45 synthetic drugs and more cocaine in Canada from 46 Mexico and other South American sources. 47 I'd like to ask you a question that draws on the Q

1 comment on page 140 of your report. So if you 2 have that at hand, and then under the heading of 3 "Conclusion," the latter part of that paragraph. 4 You say: 5 б Despite its underworld connotations, the ML 7 process itself is not an economic aberration; for the most part, it thrives on 8 9 the very same commercial and financial 10 transactions that are conducted by most 11 Canadian citizens and companies. Indeed, a 12 fundamental tenet of money laundering is to 13 ensure that the transactions used to cleanse 14 the criminal proceeds appear as legitimate 15 as possible. 16 17 Is there a side of perhaps the stability, the 18 rule of law, some of the features of Canada that 19 in turn -- and the legitimacy of in the main 20 financial institutions and such, that are indeed factors that give rise to it being attractive to 21 money launderers? 22 23 А Are you asking, is our financial institutions or 24 our financial system, banking system in Canada 25 particularly attractive to money laundering? Is --26 27 Q Yes. 28 Α -- what you're asking? I would say so. Aqain, 29 you know, money launderers are going to be 30 attracted on one extreme to informal systems, 31 especially in developing countries but not 32 exclusively to them. At the same time they're 33 very much attracted to very sophisticated 34 systems. They seem to want to go to the extreme. 35 Informal systems obviously because they can 36 operate under the radar. More sophisticated 37 systems like in Canada, simply because those 38 systems have the services, the assets, the products, the -- you know, that are conducive to 39 40 money laundering. 41 But as far as the argument that money 42 laundering is not an economic aberration, again, 43 if you look at the vast majority of money 44 laundering, it not only takes place in the 45 legitimate economy but it capitalizes on 46 legitimate financial and commercial transactions. 47 I mean, certainly there are specific money

laundering techniques that can be -- and methods that can be used, but those basically abuse legitimate transactions. Professor Schneider, you spend a lot of time in Q this field, and I wonder if you'd have a perspective on the extent to which the prominence or the profile of in particular the money laundering topic has changed over time and if you observed it to be something that ebbs and flows over time. Do you have a comment about where we stand right now? I guess this is where I invoke my sort of А pessimistic outlook on things. The one thing I know, in studying this for over 30 years, is, you know, the first thing that comes to mind is no matter what you do to combat the bad guys, they're going to find a way to get around that. No matter what measures you put in place, whether it's law enforcement, legislation, criminal penalties, you know, the regulatory measures deputizing a private sector, they're going to find a way around it. And I think that's what history teaches us is that it's -- money laundering and organized crime is extremely resilient. As long as you're going to have demand, you're going to have supply, period. It's resilient. It's flexible. They always -they're very adaptive, and they are going to -you know, whatever you put in place, as long as there's a buck to be made, they're going to find a way around that. So as far as money laundering is concerned,

you know -- you know, there was a prediction back in the -- you know, the late '80s, early '90s, that now that the Canadian banks and deposit institutions, you know, really ramped up their anti-money laundering compliance measures, that, you know, you would see money starting to, you know, reach other sectors. And we really haven't seen that.

I haven't, in the last 30 years -- you know, when we issued our first report in 1989, or 1990, I really -- you know, the predominant sectors, the predominant methods, really haven't changed that much. Banks, real estates, you know, the financial services sector in general, incorporating companies, trying to, you know,

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corrupt lawyers and others, it really hasn't changed that much. Certainly -- and we've always had informal value transfer systems. We only really became aware of them in post-911. The trade-based money laundering has been around since the 1980s. You know, obviously the one significant change has been the rise of the internet and the virtual gaming community and cryptocurrencies. But, again, I would argue that these are still a fairly minor part of money laundering as far as the scope of money laundering is concerned.

So, in a way, you know, I -- that is really the only significant change that I have perhaps seen in the last 30 years. We had professional money launderers in the '70s and '80s and, you know, Canada was laundering money from -- drug money from the U.S., you know, as far as the 1940s. And, you know, the old saying, the more things change, the more they stay the same. You know, if you look at the history of organized crime, it really is -- you know, again, like I said, you can find, you know, B.C. is [indiscernible] for, you know, manufacturing illegal drugs since the 1920s. And even, you know, the mafia has been laundering money here since the 1940s. And Vancouver, Halifax and Montreal have been, you know, international drug conduits since the 1930s.

> So the products may change and the groups may change, but really not much, in my opinion, changes over the years, quite frankly.

33 MR. MARTLAND: Mr. Schneider, I think that concludes 34 my questions for you. Mr. Commissioner, I had 35 noted earlier the point about Professor Schneider 36 wanting to make a few editorial corrections to 37 the literature review. I'm proposing to follow 38 up with him on that. Were we in a trial, of course I would seek the court's approval and make 40 it clear that I wanted to speak with the witness 41 who is moving under cross-examination. We're not 42 exactly in a trial setting, but I did want to be 43 perfectly transparent about that request and make 44 the request that I might be able to speak with 45 him this evening, specifically and only to deal 46 with edits and corrections to the report. My 47 hope there would be that assuming we have a

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1 2 3 4 5		revised version with those edits, we would circulate that to participants, maybe with the document setting out the changes so it's very clear, and then see if that raises any concerns or issues.
6 7 8 9 10	THE	COMMISSIONER: Yeah, I I don't see any problem with that, Mr. Martland, and certainly unless any of the participants raise an objection, we can deal with that. But I don't see a flurry of activity on the on the screen before me, so I
11 12		think you're safe. Safe to say you can go ahead and proceed on that footing. Thank you.
13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33	MR.	MARTLAND: Thank you. So, Professor Schneider, we now move into a phase of our hearing process where not all of the participants have asked to examine you, to ask questions of you. Of those that have, we have time requests and time allocations. For the benefit of participants, we may be a little more police-like or timekeepers, I suppose, in terms of following what the time allocations are, especially where we have a witness where we only have a limited period. The way the time requests line up here, we're able to give everyone their requested time. So what I'll do is, among the counsel who have sought to ask questions of you, I'll be sort of interjecting to work our way down the list. And subject to either the Province or Canada and I'll just speak slowly, to give them a moment to unmute if they have anything to add, but subject to them seeking to ask you questions, I don't understand there to be questions from the Province or Canada. And I have the Law Society of B.C. with
34 35	МО	a 30-minute time allocation as the first participant with questions.
36 37 38 39 40	Μ5.	HUGHES: Brock, it's Jacqueline Hughes, speaking on behalf of the Province. We do have questions for this witness, and I understand we're scheduled to cross further down the list, tomorrow
40 41 42 43 44 45 46 47	MR. MS. MR.	MARTLAND: Oh, I'm sorry. HUGHES: shortly before BCLC.

- 52 Stephen Schneider (for Commission) Examination by Ms. Herbst, Counsel for the Law Society of B.C.
- MS. HUGHES: Thank you. MR. MARTLAND: You're quite right about that. So I have Ms. Herbst, for the Law Society.
  - MS. HERBST: Thank you, Mr. Martland. Thank you, Mr. Commissioner.

## EXAMINATION BY MS. HERBST:

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- 9 Q So, Professor Schneider, as you'll have just 10 heard, my name is Ludmila Herbst. I'm counsel for the Law Society of B.C., and I have, of 11 12 course, had a chance to read your literature 13 review and hear Mr. Martland's questions, so I 14 have some follow-up items in relation to that. 15 And I have guite document-intensive sort of questions, with apologies to those who will be 16 17 following along, and the document that I would 18 like to start with is, no doubt, one you've still 19 got handy, Professor Schneider, it's Exhibit 6, 20 your literature review. And yesterday, Mr. 21 Martland -- and, of course, continuing on today 22 -- took you to various parts of the literature review. And I'd like to take you, just for 23 24 reference, to a page that's quite early on in the 25 literature review, and it's page 11, following 26 the numbering at the bottom right. And if you 27 could turn to that page, and just to situate 28 ourselves, you had answered some questions 29 further up on that page before. Where I'd like 30 you to turn now is the footnote, the top footnote 31 in the list, footnote 12. And the footnote refers to "Schneider, S. (2004). Money 32 33 laundering in Canada: An analysis of RCMP cases. 34 Toronto: Nathanson Centre for the Study of Organized Crime and Corruption, " and so on. 35 And 36 there was some discussion yesterday, as well as a 37 2004 study that you had prepared. Is this a 38 reference to that 2004 study that we've heard 39 somewhat about? 40 Α Yes. 41 Q Okay. Now, I would ask the hearing officer if 42 it's possible to pull up a document that I had 43 provided to Commission counsel and Mr. Martland
- had circulated to participants on Friday,
  entitled "Money Laundering in Canada An
  Analysis of RCMP cases." And perhaps if we could
  go to the first page of that just to situate

1 2 3 4 5 6 7 8 9 10 11 12	А	ourselves. Now, Professor Schneider, you may have, either on your screen or you may have, in preparation for this session, have a printout or another reference separately. And you'll see a document, it's headed "Nathanson Centre for the Study of Organized Crime and Corruption, <i>Money Laundering in Canada: An Analysis of RCMP cases.</i> " Professor Schneider, is that the document that's referred to that we were just talking about? So, for example, the document referred to at footnote 12 on page 11 of your literature review? I believe so, yes.
13 14	Q	Okay, and is there any hesitation? Do you need to turn to some more pages to verify that?
15	А	No, no.
16	Q	Okay.
17	А	Sorry, your question was?
18	Q	Is this the document that is the same document
19	~	referred to at footnote 12
	7	
20	A	Yes.
21	Q	on page 11?
22	А	Yes.
23	Q	Yes, it is, okay.
24	Ã	Yeah.
25	Q	And I see, of course, your name at the bottom of
26		the first page. Is this a study that you
27		prepared?
28	А	It is, yes.
29	Q	Okay. Now, I'd like to have that marked as the
	Ŷ	
30		next exhibit, please, Mr. Commissioner.
31		COMMISSIONER: Very well, that will be Exhibit 7.
32	MS.	HERBST: Right, Exhibit 7, thank you.
33		
34		EXHIBIT 7: Document entitled "Money Laundering
35		in Canada: An Analysis of RCMP Cases"
		III Callada: All Allalysis of RCMP Cases
36		
37	MS.	HERBST:
38	Q	And I'll have a few questions about this document
39		a little bit further on, but just for the moment,
40		if we could briefly return to your literature
41		review, Professor Schneider, and back down to
42		back down to page 11 of that literature review.
43		You'll see again, we had touched on footnote 12
44		being "Schneider, S. (2004). Money laundering in
45		Canada." And I just wanted to check. So,
46		Schneider the abbreviation "Schneider, 2004"
47		appears quite frequently in your reports. If you

1 could turn to footnote 16, I believe it is, at 2 the bottom of page 11 of your literature review, 3 and it says "Schneider, 2004." Could you confirm 4 for us, Professor Schneider, that when you use 5 that abbreviation in your review, you're б referring to that 2004 study that was just marked 7 as Exhibit 7? 8 That's correct. Α 9 Okay, thank you very much. And so we -- of Q 10 course Mr. Martland took us through various pages 11 of your literature review yesterday and this morning, but if, for example, you turn on -- so, 12 13 just some pages we were skimming through this 14 morning on professionals, for example, at page 105 and page 106 of your literature review you'll 15 see footnotes 318, 319, 320, and then over the 16 17 page to 107, footnotes 321 and 322 are -- are 18 "Schneider, (2004)." Those are references, 19 again, to your 2004 study? 20 Correct, yeah, yes. А 21 0 Okay, perfect. 22 Yeah. А 23 MS. HERBST: Now, I've got some questions specifically 24 on portions of that 2004 study. Professor 25 Schneider, if you've got that handy, and if the Commissioner and Mr. Martland do, we can probably 26 27 proceed without it onscreen, but otherwise, if it's more convenient for participants, then I'd 28 29 ask if the hearing officer could pull that back 30 up. And then I perhaps would look to Mr. 31 Martland for some guidance, or if Mr. 32 Commissioner would have a preference? 33 MR. MARTLAND: I'm very slow to direct my learned 34 friend. I really think -- I do expect everyone one will or should have access to that with a few 35 36 clicks of their mouse, so maybe if the witness 37 has it, as I did in my questions, and you don't need to have it onscreen, that'll do the trick. 38 Otherwise -- but I think you should feel free to 39 40 do as you please. Frankly, I think either one, 41 from a convenience point of view, either can be 42 done. 43 MS. HERBST: All right. Well, I see -- I see the 44 hearing officer has very kindly pulled the 45 document back up onscreen. Maybe we'll proceed with that for the moment, and if it becomes 46 cumbersome, of course just let me know. 47

So, Professor Schneider, if you could turn to 1 0 2 page 1 of the 2004 analysis, using the bottom 3 right-hand number, you'll see a heading called 4 "Executive Summary." And in the third paragraph 5 on that page -- or, yeah, it's the third б paragraph on that page, there's a statement: 7 8 The exclusive source of primary data for this 9 study was Royal Canadian Mounted Police 10 proceeds of crime (POC) case files. 11 12 That's an accurate statement, Professor 13 Schneider? 14 Α Yes. 15 Okay, and the next statement in that paragraph 0 16 is: 17 18 The final number of cases included in the 19 sample totalled 149. 20 21 That's also, I take it, an accurate statement, 22 Professor Schneider? 23 А Yes. 24 Q Okay. Now, turning a few pages on to the page 25 number 7, at the bottom right, there is a --26 sorry, one page before then -- there are -- the 27 last couple of sentences in that paragraph, I 28 would just like to turn to briefly, and they say: 29 30 The findings and analyses include both a 31 quantitative component (a statistical 32 analysis of data gleaned from the case files) 33 and a qualitative component (in-depth 34 narratives of the money laundering 35 In most of the narratives, the operations). 36 names of the accused and other parties have 37 been changed or omitted for privacy reasons. 38 39 Now, that's also an accurate statement of the 40 nature of the study and what you've done for 41 privacy reasons, Professor Schneider? 42 Yes. Pseudonyms were used for some accused. А In 43 some cases where the information was already 44 public, in the public venue, the names weren't 45 changed. But I would say when I relied exclusively on an RCMP case file without any 46 47 public supportive data, then -- then pseudonyms

1 were used. 2 0 Okay, and maybe just to take an example of that. 3 If we could turn to page 26, at the bottom right, 4 and -- and I have to -- I have to thank my colleague, Ms. George, for giving me the cultural 5 б reference, which I had missed, not being -- not 7 having watched this show before, but where you --8 in the blue shaded part, you refer to: 9 10 Maude Flaunders used her relatives as 11 nominees for bank accounts... 12 13 I understand that's a pseudonym drawn from The 14 Simpsons? 15 That's correct. А Okay, and if you turn a few pages beyond that to 16 0 17 page 32 of the -- of the 2004 study and go to --18 and, again, at the bottom right-hand page 32, 19 you'll see a reference to a case involving Anna 20 Karenina and the Vronsky's, and I take it, 21 Professor Schneider, you're drawing on the 22 Tolstoy-- novel of a similar character name? 23 Α Yes, correct. 24 Q All right. Now, just to give us a sense of the 25 documents that are available or that are put 26 forward to the Commission to draw upon, were the 27 case files that the descriptions were drawn from 28 something that you provided to Commission 29 counsel? 30 А No. The raw data, no. The raw data was destroyed after five years after the study. 31 32 Okay, and so -- so at this point you're relying 0 33 on your -- the descriptions that are captured 34 within your 2004 study? Correct, yes. 35 Α 36 Q Okay. Now, just turning back a few pages within 37 your 2004 study, back to page 9, I believe, and -- and you noted the privacy considerations in 38 39 some cases that pertain to the -- to the 40 information that was being extended, and if you 41 go to the paragraph at the middle of the page, 42 starting with, "The researchers were instructed to examine all relevant documents," if you turn 43 44 to the second sentence in that paragraph, it 45 says: 46 47 This data generally came from documents

1		prepared to obtain judicial authorization to
2		execute certain police powers, such as an
3		
		"Information to Obtain a Search Warrant,"
4		
5		and so on, and and I think certainly for
6		many of the people listening here, they they
7		are attuned to the privacy considerations that
8		sometimes attach to that. Is that, too, an
9		accurate statement of where the data generally
10		came from, Professor Schneider?
11	А	Generally speaking, yes, yeah.
12	Q	Okay, and it's fair to say and you've
13	×	certainly not suggested otherwise, but I just
14		wanted to confirm, you don't have any personal
15		knowledge of the truth or falsity of the content
16		of the police files? You're relying on the
17		information that was set out there?
18	7	Correct, yes, yeah.
	A	
19	Q	Okay, and I think, more generally for the purpose
20		of your literature review and Mr. Martland
21		very fairly noted yesterday that the Commission
22		counsel weren't planning to rely on your review
23		for any specific factual assertions, but to the
24		extent you're detailing case studies there and so
25		on, you don't have personal knowledge of the
26		truth or falsity of the episodes that are
27		described?
28	А	Well, all of these cases were closed, and so
29	п	
		either they were plea bargained or they were
30		criminal convictions. That was we explicitly
31		used closed cases so that we had the same
32		standard of proof that a criminal court would
33		use.
34	$\cap$	I see.
	Q	
35	A	So I'm not sure if that answers your question or
36		not.
37	Q	Okay. You weren't, for example, an investigator
38		on any of these?
39	A	Oh, no. No, no, no, no.
40	Q	I see.
41	A	I was a researcher that was granted access to
42		these case files as part of this research. Yeah.
43	Q	Okay.
44	Ã	No, I was not involved in any any of these
45		files from an investigative or analytical or any
46	-	perspective.
47	Q	Okay, and and I note that sometimes you're

1 you're using terms like "accused" and "alleged" 2 and "suspected" and so you're being quite careful 3 to -- to detach yourself from a conclusion where 4 it's not otherwise publicly available? 5 Α Correct. б All right. Now, if you could turn a little bit Q 7 before in the study to page 8. I just wanted to touch on a few date references there. And there 8 9 are a couple of bullet points, and one of them I 10 think cross-references to a point that you just 11 made about closure following forfeiture of assets from either a conviction or a plea bargain. And 12 13 there's also a reference in the first of those 14 bullet points to some dates. And so there's a 15 statement that to qualify for your study, the 16 file --17 18 ... the file was successfully closed between 19 1993 and 1998... 20 21 And then there's a footnote right at the bottom 22 of the page saying: 23 24 While most POC cases examined for this study 25 were concluded by 1998, some investigations 26 were concluded in 2000. 27 28 And so just to situate ourselves, Professor 29 Schneider. I take it from this that closures of 30 the files occurred in the 1993 to 1998 period. In some cases it may be that some investigative 31 32 steps were still lingering and wrapped up by 33 2000; is that correct? Right, exactly, yeah. 34 А Now, I take it from the reference that 35 0 Okay. 36 closures, starting 1993 and extending to 1998, 37 that some of the actual events that might have 38 precipitated the police investigations could have 39 predated 1993? 40 Α Right, correct, yes. 41 Q Okay, thanks. Now, if you could turn to -- and 42 I'm almost at the end of questions on your 2004 43 study, but thank you for -- thank you for walking 44 through it with me. If you could turn to page 10 45 of your 2004 study. I see it includes a figure, Figure 1, called "Distribution of survey cases 46 47 across Canada."

1 Α Mm-hmm. 2 0 And so, again, we saw the total here, some bars, 3 and I see at the very left-hand side there is a 4 reference to B.C., and there's an 18 above 5 that -- above that block? б Mm-hmm. Α 7 Q Professor Schneider, does that mean that there were -- that 149 cases in your sample, 18 of them 8 9 were from British Columbia? 10 А Correct, yes. Okay, and then if we could turn to page 11 of 11 Q 12 your 2004 study, pages -- or starting on page 11, anyway. You very fairly included here a Section 13 14 3.5 called "Limitations." And in your -- in your second sentence there you -- in the first 15 16 paragraph under that heading, second sentence, 17 saying: 18 19 These limitations are the result of the 20 inherently secretive nature of money 21 laundering, the reliance on law enforcement 22 cases as the primary source of data, and 23 problems encountered in selecting a random 24 sample. 25 26 And that's a fair characterization of the limitations you'd like readers to take away with 27 28 them as a bit of a caution here? 29 Absolutely, yeah. А 30 0 Okay. So the next document I'd like to ask you about -- and, again, I'm holding true to the 31 document-intensive warning I issued at the 32 33 beginning -- is an annotated bibliography that 34 was submitted to the Commission, and -- and I'd ask if the hearing officer would kindly pull that 35 36 up, as well, and it's -- it's dated April 17 of 2020 and it's entitled "Money Laundering in 37 38 British Columbia: An Annotated Bibliography." Thank you very much, indeed. 39 Thank you. 40 Professor Schneider, is this an annotated 41 bibliography that you submitted to the Commission 42 in April of 2020? 43 It is. Α 44 MS. HERBST: All right. Now, Mr. Commissioner, I'd 45 like to have this document marked as the next 46 exhibit, if possible. 47 THE COMMISSIONER: Very well, that will be Exhibit 8.

1 THE REGISTRAR: Exhibit 8. 2 3 EXHIBIT 8: Document entitled "Money Laundering 4 in British Columbia; An Annotated Bibliography" 5 б Thank you. MS. HERBST: 7 Q So, Professor Schneider, just to clarify a little bit. On the first page of this document, I see 8 9 under your name "Stephen Schneider" with two 10 other names. Are they individuals who helped you put together the annotated bibliography? 11 12 А Yes. 13 0 And was their role to help assemble some of the -14 - some of the literature that was included in the 15 bibliography? 16 А Yes. 17 0 Okay. Now, did they assist you as well in 18 preparing the literature review or simply in 19 gathering sources for it? А 20 Just gathering sources. 21 Now, a small point, just for my own 0 Okay. 22 understanding. If we could turn to page 27 of 23 the annotated bibliography. Thank you. There --24 at the very top of the page there is a statement, 25 "No abstract available," and it refers back to --26 there's a source that's cited, or a document 27 that's cited on page 26, I believe, at the very 28 bottom of the page, that is: 29 30 Canadian Imperial Bank of Commerce, & 31 Financial Transactions and Reports Analysis Centre of Canada. 32 33 And so on. 34 35 36 Money laundering and terrorist financing 37 typologies... 38 Just for clarification, Professor Schneider, when 39 40 it says "No abstract available," what is -- what 41 does that mean, or where would abstracts usually 42 come from? 43 That's a good question. This document was А 44 available through the St. Mary's Library only in a physical form, and because of COVID-19, we 45 46 weren't allowed onto campus. I was not able to 47 get my hands on that actual document, so I wasn't

1 able to get the abstract. 2 Q I see, and --3 Or the contents generally. Α 4 0 I see, and -- and for abstracts generally, there 5 are some references in here, not very often, to б book jackets and so on. 7 Α Mm-hmm. 8 Are the abstracts something that you or those Q 9 assisting you prepared or were they drawn from 10 publisher's material? 11 Α Some were drawn from publisher material, yes. Т 12 try not to rely too much exclusively on published 13 -- publisher material, but in some cases, I could 14 not get my hands on the actual document or book, 15 and had to rely on the publisher abstract. 16 Okay. Now, I see that not all of the items that 0 are -- that are set out in your annotated 17 18 bibliography or in your reference list in your 19 literature review are actually footnoted in your 20 -- in the literature review itself. Would you 21 say that the remaining materials that are cited 22 in your bibliography are still useful, but 23 simply not -- you didn't find them as pertinent 24 to your particular point? 25 Yes, exactly, yeah. Α 26 Now, if we could turn to page 2 of the Q Okay. annotated bibliography, so reversing a little 27 28 bit. I just wanted to ask you a question about 29 one description -- one description within that --30 within that. And you helpfully set out what you're doing in the annotated bibliography, and 31 32 And at the very bottom, in the last so on. 33 paragraph, the paragraph starting with "In 34 general," the second sentence of that, you say --35 or you and your co-preparers say: 36 37 Sources that concentrate on money laundering 38 control (enforcement, law and legislation, 39 compliance, etc.) were not included, except 40 for those that also provide sufficient detail 41 on the nature and characteristics of money 42 laundering. 43 44 And so that's clear. I just wanted to confirm, 45 for the purpose of your literature review, as 46 well, you set out at various portions of it, 47 topics you are covering. Is it fair to say that,

1 2 3 4 5 6 7 8 9	A Q	<pre>likewise in your literature review, you weren't focusing specifically on money laundering control? Exactly, yes, I did, yeah. Okay. Now, I think that I'm just taking a quick look down at my questions, and thank you for bearing with me. This is an unusual setup of looking at many at many places at once, so I appreciate I appreciate that. But I believe</pre>
10 11 12 13 14 15 16 17	MS.	those are my questions, and thank you. Thank you very much. Thank you. COMMISSIONER: Thank you, Ms. Herbst. HERBST: Thank you. MARTLAND: Thank you. Mr. Commissioner, next I have counsel for Great Canadian Gaming Corporation and Gateway Casinos, a 30-minute
18 19 20	THE	allocation, is the next participant. COMMISSIONER: Yes, thank you. Is that Mr. Skwarok?
21 22	MR.	SKWAROK: Sorry, I think I was on mute accidentally.
23	ጥሀኮ	COMMISSIONER: Thank you.
24		
		MARTLAND: We hear you now.
25	MR.	SKWAROK: Thank you.
06		-
26		-
27	EXA	MINATION BY MR. SKWAROK:
27 28		MINATION BY MR. SKWAROK:
27 28 29	<u>exan</u> Q	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok.
27 28 29 30		MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming
27 28 29 30 31		MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer.
27 28 29 30 31 32	Q	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon.
27 28 29 30 31 32 33	Q	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon. Good afternoon.
27 28 29 30 31 32 33 34	Q	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon. Good afternoon. In your literature report, you and in your
27 28 29 30 31 32 33 34 35	Q	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon. Good afternoon. In your literature report, you and in your testimony you indicated that you rely
27 28 29 30 31 32 33 34 35 36	Q	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon. Good afternoon. In your literature report, you and in your testimony you indicated that you rely exclusively on public sources, including the
27 28 29 30 31 32 33 34 35 36 37	Q	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon. Good afternoon. In your literature report, you and in your testimony you indicated that you rely exclusively on public sources, including the media, and as a result, you very fairly
27 28 29 30 31 32 33 34 35 36 37 38	Q	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon. Good afternoon. In your literature report, you and in your testimony you indicated that you rely exclusively on public sources, including the media, and as a result, you very fairly acknowledge there are limitations to the accuracy
27 28 29 30 31 32 33 34 35 36 37 38 39	Q	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon. Good afternoon. In your literature report, you and in your testimony you indicated that you rely exclusively on public sources, including the media, and as a result, you very fairly acknowledge there are limitations to the accuracy and completeness of the report's filing fees, and
27 28 29 30 31 32 33 34 35 36 37 38 39 40	Q	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon. Good afternoon. In your literature report, you and in your testimony you indicated that you rely exclusively on public sources, including the media, and as a result, you very fairly acknowledge there are limitations to the accuracy and completeness of the report's filing fees, and that there may be factual errors in it. Do you
27 28 29 30 31 32 33 34 35 36 37 38 39 40 41	Q A Q	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon. Good afternoon. In your literature report, you and in your testimony you indicated that you rely exclusively on public sources, including the media, and as a result, you very fairly acknowledge there are limitations to the accuracy and completeness of the report's filing fees, and that there may be factual errors in it. Do you agree?
27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42	Q A Q A	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon. Good afternoon. In your literature report, you and in your testimony you indicated that you rely exclusively on public sources, including the media, and as a result, you very fairly acknowledge there are limitations to the accuracy and completeness of the report's filing fees, and that there may be factual errors in it. Do you agree? I agree.
27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43	Q A Q	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon. Good afternoon. In your literature report, you and in your testimony you indicated that you rely exclusively on public sources, including the media, and as a result, you very fairly acknowledge there are limitations to the accuracy and completeness of the report's filing fees, and that there may be factual errors in it. Do you agree? I agree. You've said pages 8 and 9 I won't quote from
27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44	Q A Q A	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon. Good afternoon. In your literature report, you and in your testimony you indicated that you rely exclusively on public sources, including the media, and as a result, you very fairly acknowledge there are limitations to the accuracy and completeness of the report's filing fees, and that there may be factual errors in it. Do you agree? I agree. You've said pages 8 and 9 I won't quote from it but you say that a literature review is a
27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45	Q A Q A	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon. Good afternoon. In your literature report, you and in your testimony you indicated that you rely exclusively on public sources, including the media, and as a result, you very fairly acknowledge there are limitations to the accuracy and completeness of the report's filing fees, and that there may be factual errors in it. Do you agree? I agree. You've said pages 8 and 9 I won't quote from it but you say that a literature review is a summary of what's been written, and it's meant to
27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44	Q A Q A	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon. Good afternoon. In your literature report, you and in your testimony you indicated that you rely exclusively on public sources, including the media, and as a result, you very fairly acknowledge there are limitations to the accuracy and completeness of the report's filing fees, and that there may be factual errors in it. Do you agree? I agree. You've said pages 8 and 9 I won't quote from it but you say that a literature review is a summary of what's been written, and it's meant to give the reader a complete understanding of the
27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45	Q A Q A	MINATION BY MR. SKWAROK: Professor Schneider, my name is Mark Skwarok. I'm representing Great Canadian Gaming Corporation, and with me is Ms. Melanie Harmer. Good afternoon. Good afternoon. In your literature report, you and in your testimony you indicated that you rely exclusively on public sources, including the media, and as a result, you very fairly acknowledge there are limitations to the accuracy and completeness of the report's filing fees, and that there may be factual errors in it. Do you agree? I agree. You've said pages 8 and 9 I won't quote from it but you say that a literature review is a summary of what's been written, and it's meant to

1		you said?
2	А	Yes, yeah.
3	Q	You'll agree with me, if the literature is
4	~	inaccurate, then the reader will not have a
5		complete understanding of the issue, will they?
6	А	Certainly in the if the collective literature
7		is consistently inaccurate, then, yes, then the
8		reader will get an inaccurate view, yes.
9	Q	Get an inaccurate view, did you say?
10	Ã	Yes. If the if the literature is consistently
11		inaccurate on a particular issue, then yes, but
12		again, there's great diversity in the literature.
13		Some may be accurate, some may be inaccurate, so
14		so in the totality, if the literature is
15		inaccurate, then it'll give an inaccurate view.
16	Q	And I take it, sir, you didn't undertake to any
17	×	type of personal investigation of any money
18		laundering at any casinos, correct?
19	А	Correct.
20		COMMISSIONER: I think we're having some
21		difficulties. Mr. Skwarok, I'm sorry. I don't
22		know if you asked a question recently, but for a
23		moment your screen froze and we heard nothing
24		from you. So, if you would just back up to the
25		question that you may have asked after asking
26		about any personal investigation, if there was a
27		subsequent one.
28	MR.	
29		I apologize for the internet connection
30		apparently.
31	Q	At the bottom of page 9 of your report, you say
32		that:
33		
34		Among other sources, this review relies on
35		the news media for descriptive case study
36		information on money laundering This
37		dependence is due to the widespread coverage
38		and timely reporting of pertinent issues,
39		events, and developments by the news media
40		collectively. The reader is exhorted,
41		however, to critically analyze journalistic
42		accounts of organized crime and money
43		laundering.
44		
45		I believe you testified yesterday that your
46		report contains more references to media articles
47		than in the normal literature review. Is that

1 2 3 4 5 6 7 8 9 10 11 12 13	A	right? To some extent. Again, the nature of the subjects I look at, organized crime, money laundering, whether I'm writing a book or a literature review, tends to rely a lot on the news media, simply, again, because it's, you know, a timely source and these issues are not well-covered by scholarly sources. So, relative to my other books or sources that I've written, I tend to use the news media rather extensively, certainly not at the expense of other sources, but, again, given the nature of the topic, I tend to rely on the news media quite a bit in my
14		research; as far as public sources are concerned.
15 16	Q	And in particular, in your work on casinos, you rely very heavily on media articles, correct?
17 18 19 20 21	A	Yeah, media articles, yes. Certainly there are also reports from FINTRAC on casinos, as well. I think Peter German's report, I rely on, as well. But certainly, yes, there is a number of news media sources in the section on casinos.
22 23	Q	You don't have very independent knowledge of the truth or lack thereof of the assertions in those
$\begin{array}{c} 24\\ 25\\ 26\\ 27\\ 28\\ 29\\ 30\\ 31\\ 32\\ 33\\ 34\\ 35\\ 36\\ 37\\ 38\\ 39\\ 40\\ 41\\ 42\\ 43\\ 44 \end{array}$	A	<pre>various reports? Not specific details. Again, what I try to do, as a researcher, is to triangulate my data, so if there's, you know, a particular argument that has been consistently made, or evidence that's been introduced that is consistent from other sources or consistent with the theoretical literature or other research or police case studies, you know, that that is the information that I'll emphasize. If there's, again, information in there that I deem to perhaps be just erroneous, based on my knowledge or expertise, or is an outlier among other information, then, you know, it won't be excluded. But if if the information is, again, consistent with what other information has been presented, then, you know, I will include it in the literature review. But, no, I have no independent source of verification of the actual, you know, evidence or facts I presented in one particular article or book or other source.</pre>
45 46 47	Q	You stated in your report that a literature review must ensure all sources or subject to a critical analysis. This is especially true of

1 2 3		you list a couple of things. And then, "as well as the news media." Do you recall that in your report?
4 5 6 7	A Q	Yes. You're saying that when you look at media articles, you have to be particularly careful in analyzing them?
8	A	Correct.
9 10 11 12 13	Q	All right. You agree with me, sir, that media articles are subject to a number of frailties? For example, journalists aren't scholars and newspaper articles are not scholarly sources, right?
14 15 16 17	A	That's correct, yes, but that doesn't necessarily undermine their factual accuracy or methodology or veracity of what they're reporting. Certainly I'd say it's a different type of
18 19 20 21 22 23 24 25 26 27 28 29 30 31	QA	So it isn't true [indiscernible]? Right, exactly. No. Yeah, I mean, all sources, I try, again, to be able to draw from all sources and then triangulate my data from those sources. So I try to make sure that if, for example, we talk about, you know, cash being laundered at casinos, that it's not exclusively from the news media, that I have theoretical literature or police cases or scholarly studies that establish that, yes, this is a common, you know, laundering technique. And even in this particular literature review, I'll try not to rely exclusively on one source or one, you know, genre or sources to establish a point.
32 33 34	Q	And since they're not scholarly articles, and since they're not peer-reviewed, they may be wrong?
35 36 37 38 39 40 41 42 43 44 45 46 47	A	Sure, but scholarly scholarly reports can be wrong, as well. Reports can be wrong. I mean, all of these sources have the potential to be inaccurate or wrong, and you know, certainly the media is the news media because some of these articles, they have to meet certain deadlines and there is certain, you know, sensationalization of the news media, but at the same time, I would you know, my opinion is that there's been some very good reporting by the local media in Vancouver and B.C. on this issue. Again, I'm not discounting that there's inaccuracies and distortions and factual

mistakes, but many of the journalists that 1 2 breathe behind these articles are credible, and 3 there's some good analysis, and -- and the media 4 has some methodologies and advantages that 5 scholars don't have in reporting, as well. So, б you know, there's strengths and weaknesses of all 7 the sources in this literature review. So you're not suggesting that media articles 8 Q 9 carry the same degree of import as, say, a peer 10 review university article? Well, again, they're different animals, their 11 Α purpose is different. Again, you know, the media 12 13 has -- doesn't have the advantage of, you know, 14 being able to work over, you know, a period of a 15 year or two years to finish an article and do 16 rigorous research. They often have to report, 17 you know, by a deadline. That's, you know, 18 hours, if not years. So, again, the -- you know, 19 the media, the news media has certain strengths 20 and weaknesses. The scholarly -- you know, 21 scholars, scholarly articles, peer-reviewed 22 articles, have strengths and weaknesses, as well. 23 And, again, each of them are -- the purpose of 24 each is to make their own unique contributions to 25 this literature review. Journalistic articles 26 have certain unique contributions and strengths, and scholars' articles do, and consultant reports. So, but certainly, you know, as far as 27 28 29 perhaps accuracy is concerned, facts, getting 30 facts straight, you know, scholars have a little 31 more room to work with on that, more methodology 32 and longer time periods. But, you know, I 33 certainly excluded media articles that I thought 34 -- and references and facts they point out that I 35 thought were erroneous, based on my experience, 36 based on other sources. I've tried to include 37 articles and journalists that I thought were credible. But with that said, I certainly cannot 38 39 guarantee that all the facts reported were 40 accurate or -- or there were exaggerations, 41 perhaps, problems with sources. You know, that's 42 why I include the disclaimer up front, you know, 43 to look at these sources with, you know, a 44 critical eye. 45 Q I'm going to suggest to you, sir, that you have no reason to believe that newspaper articles 46

generally are evidence of anything except a

66

1		reporter's opinion?
2	A	Well, I wouldn't agree with that, no.
3	Q	All right. In your section on casinos, which
	Q	
4		starts at page 66, you talk about a number of
5		issues with casinos, and you go to page 66 to 74,
б		and by my count, there were 31 footnotes and
7		around only nine didn't reference media. Do you
8		have any reason to take issue with my counting?
9	А	I haven't counted it myself, but I'll rely on
10		your mathematical skills.
11	Q	That's it's close enough. The majority of the
12	×	references in your section on casinos are
13		about
	7	
14	A	Mm-hmm.
15	Q	based on news articles. You also have a
16		number of references, and there's five of them, I
17		believe, to the FINTRAC report that you mentioned
18		earlier, right?
19	А	Right, correct.
20	Q	And that FINTRAC report is dated 2009; isn't that
21	×	right?
22	А	There's two FINTRAC reports, one from 2009 and
23	A	one from 2019.
	0	
24	Q	Right, but the majority of your references
25	A	Yes. Yes, you're right. Correct.
26	Q	2009 was a long time ago. You're aware, there's
27		been a lot of changes in the anti-money
28		laundering procedures since then?
29	А	I'm not I confess that I'm not up to date on
30		all the anti-money laundering procedures that
31		have been enacted since 2009.
32	Q	Well, you're aware there's been an evolution of
33	Ŷ	changes, aren't you?
	7	
34	A	I'm aware of them. I'm not aware of the specific
35		changes themselves, no.
36	Q	When you're saying that you need to critically
37		analyze things, would it not be incumbent upon
38		you to determine whether these older articles are
39		accurate?
40	А	Well, again, it's I argue that it's the source
41		that's most important, and that in this case
42		FINTRAC is a very credible agency. Their data
43		they've obtained is data that many researchers
43		
		would not be able to obtain this, because their
45		data's primarily from suspicious transaction
46		reporting. Having studied organized crime, you
47		know, over a hundred, 200 years, it's not

1 necessarily how old a document is or how old a 2 study is, it really comes down to the credibility 3 of a source, of the methodology. You know, I'll 4 take a 2002 study that is rigorously conducted 5 over a 2019 study that was perhaps sloppily put б together. But, with that said, certainly I try 7 to rely on more recent documents. But, again, as I state in my caveats, the public literature, you 8 9 know, on the subject was fairly limited. So it 10 was maybe sometimes had to rely on older documents. But, again, I think within the 11 12 context of money laundering, organized crime, 10 13 years is not necessarily a long period of time as 14 far as examining the techniques, the nature and 15 -- the techniques that are used to launder money, which is really what this FINTRAC study was 16 17 about, was looking at different methods of 18 laundering money in casinos. And I would argue that what they point out in that 2009 report are 19 20 still relevant today. You have no personal knowledge of that at all, do 21 Q 22 vou? 23 Of their report? Α 24 Q Of what their goal was? 25 Well, again, I apply my expertise. А I triangulate 26 the data from FINTRAC with other sources, 27 including the news media, including other reports, and I -- you know, if I found there was 28 29 a -- you know, a method in that report that was 30 completely irrelevant today, I may not have 31 included. But the point here is that this is a 32 literature review. My job is to cover the 33 literature review and report on the literature. 34 It's not necessarily to make a judgment of 35 whether or not the date has any, you know, effect 36 to the accuracy. You know, again, I have to look 37 at the results and, again, compare and contrast it with other sources. And, again, the -- what I 38 39 found in that report, relative to my knowledge, 40 my experience, my expertise, my own research, 41 other sources, is still valid, in my opinion. 42 Well, we'll have evidence later on to suggest Q 43 that's not quite right. 44 Well, I'm --Α 45 Q You don't have --46 Α Again, I say quite clearly up front that this is 47 a literature review based solely on public

1 sources. I don't have access to any internal 2 documents that you may have, that the government 3 may have. And so, again, you know, it's stated 4 right up front that there may very well be other 5 documents out there that I don't have access to б that contradict what's in here. I don't refute 7 that at all. 8 Q And you don't refute the suggestion that things 9 may have changed substantially since 2009, right? 10 А Not with respect to what FINTRAC has necessarily laid out here. I still feel that, again, a lot 11 of the methods, techniques, suspicious 12 13 transactions that they flagged, are still being 14 used. 15 0 All right. I'm going to suggest to you, sir, that Great Canadian has a very strong robust 16 17 compliance department. It takes anti-money 18 laundering measures exceptionally seriously and 19 the propriety of its actions are the forefront of 20 what the company stands for. Do you have any 21 reason to disagree with that assertion? 22 No, I don't, no. Α 23 Can I take you please, sir, to page Q All right. 24 38 of your report? I'm not sure if you have a 25 hardcopy handy. 26 I have my electronic -- but 38, yes. Α 27 And I'm going to take you to the top paragraph, 0 28 halfway down where it starts off with the word 29 "Launderers." Do you see that? 30 Α I'm sorry, what page? 38? 31 0 Page 38. 32 Α Yeah, sorry. 33 0 Halfway down that paragraph, and there's a sentence that starts with, "Launderers may open 34 35 accounts." Do you have that? Let me just find that page. Give me a minute. 36 Α 37 Okay, 38. Yes, go ahead. 38 Q And you write: 39 40 Launderers may open accounts at other nonbank entities, such as... even a casino, 41 42 which are then exploited for their quasi-43 banking services. For example, there is 44 evidence that in B.C., the cash proceeds of 45 drug trafficking were deposited into casino 46 patron accounts and then eventually 47 "withdrawn" via a casino-issued cheque.

1 2 What's your reference to that proposition? 3 That would have been the Vancouver Sun. Α 4 0 All right. Do you agree with me, that's a very 5 significant statement? б Α It is, yes, yes. 7 And you've formed your assertion based on a Q 8 newspaper article, right? 9 Α Well, there's other -- as you go through that 10 section on casinos, there's other sources that 11 substantiate that, as well. But again, yeah, it 12 was consistent with other evidence that I've seen 13 from other sources. And, again, it's -- it might 14 have been a heavily reliance on one particular 15 source in that sentence. But the -- again, the broader context is other evidence that I have 16 seen would support that argument. 17 18 Q What evidence? 19 Α From other reports, as well, and that I think are 20 documented there. I may have drawn that simply from that one article. I'd have to look through. 21 22 But, again, it's -- it's an article that I saw as 23 credible and -- and so I included it. 24 Q All right. 25 Α Regardless of, you know, how, you know, extreme 26 you might have seen it or against your policies 27 that you perceived it to be. 28 Q I'm not saying so much that it's against 29 policies. What I'm suggesting to you, sir, is 30 that a tenuous form of evidence to support such a 31 dramatic proposition. Do you agree? 32 Α Not necessarily. Again, you know -- you know, I 33 don't think we need to engage in bashing the news 34 media. The Vancouver Sun, they had dedicated reporters working on this issue and, you know, 35 36 again, they're a credible news media outlet. You 37 know, I'm sure they wouldn't have made that 38 allegation without sufficient evidence. I have 39 to, at times, trust my sources, as well, and even 40 with respect to critically analyzing it. But, 41 again, I had limited sources to be able to draw 42 these conclusions and that I thought was a 43 credible accusation and consistent with other 44 techniques used at casinos, and certainly the 45 potential to use this technique at a casino. So I deemed it to be credible, and I included it. 46 47 Q Just to be clear, sir, I'm not bashing the media

1 at all. My questions are aimed at your reliance 2 on the media. 3 Right, okay. Well, my reliance is based on the Α credibility of the source and the fact that it's 4 5 consistent with what I understand to be the б broader issues, my understanding of money 7 laundering through casinos, the potential, and techniques that can and -- can potentially be 8 9 used, and have been used. 10 All right. If I could take you to page 66, Q 11 please. 12 А Mm-hmm. 13 0 Bottom paragraph: 14 15 Most of the laundering at casinos satisfy the 16 placement and extraction/repatriation stages; 17 casinos are commonly used to place the cash 18 proceeds of crime into the legitimate 19 economy... 20 We'll omit the next few words. 21 22 23 The minimal layering that can be accomplished 24 through a casino includes cashing in chips 25 for a casino-issued cheque... 26 27 And I'll leave the next few words out. 28 29 Casinos can satisfy the justification 30 function 31 by claiming the proceeds of crime to be the winnings from gambling while the 32 33 extraction/repatriation phase is accomplished 34 when the launderer is able to cash in chips 35 for cash... 36 37 I read that fairly accurately, right? 38 I'm trying -- sorry, I'm just trying -- that's Α 39 page 66? 40 Yes, sir, at the bottom. Q 41 Α The final paragraph? 42 Q Yes. 43 Yeah, I have it. Α Yes. 44 All right. Now, again, this is, in my -- well, 0 45 my question and view -- you would agree that that is a fairly important dramatic statement? 46 47 А Yeah. Again, it's consistent with what I

1 2 3		understand money laundering at casinos to be and consistent with what the literature has stated on in that regard.
4 5 6 7 8 9 10	Q	I'm suggesting to you, sir, that the literature that you refer to on casinos consist of media articles, a few references to an 11-year-old FINTRAC report, and a couple of other minor references. So when you say you're relying on literature, it's really the media, primarily, right?
10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25	A	Yeah, to some extent. Certainly in these the news media was a very prominent source for my reporting of casinos, yeah. And, again, if you feel that if you believe that the media, these particular sources, the Vancouver Sun, is an unreliable source of news, then then, yes, you can question those results. I, again, thought their reporting was credible. It was consistent with what other outlets have been reporting, whether news media, or my understanding from my own research in the area, understanding on the theoretical literature, on the scholarly. So, again, I felt that the statements are consistent with what's understood about laundering in casinos.
26 27 28 29 30 31	Q	Well, to be fair, sir, in that whole section, you're making reference to media articles and FINTRAC, not to your own personal knowledge, not to other external sources? Are you aware about what the policies are at Great Canadian and other casinos regarding what
32 33 34 35 36 37 38 39 40 41 42 43 44	A	can be suggested to be cash for cheques? No, I'm not intimately familiar with their policies. And, again, my my literature review wasn't about the policies, it was about looking at, regardless of policies, how money laundering was enacted. And that doesn't you may have policies, it doesn't necessarily mean your policies are always being followed. Or, that the launderer may find a way around a policy. There might be a corruption in a casino. There might be internal conspiracy. So, just because you have a policy doesn't mean that somehow that is going to eradicate a particular money laundering technique.
46 47	Q	All right. You're aware, or you're I suppose you're not aware that if a patron or a gambler

$ \begin{array}{c} 1\\2\\3\\4\\5\\6\\7\\8\\9\\10\\11\\2\\3\\14\\15\\16\\17\\8\\9\\21\\22\\3\\24\\25\end{array} $	A Q A Q	<pre>wagers a very minimal amount, let's say not a bona fide play, they don't get cheques back, they get cash, in the same denomination that they bought in. Were you aware of that? I'm not aware specific of your policy. But, again, the generally speaking, that's the policy of Great Canadian Game Corporation. It may not necessarily be the policy of other corporations that run casinos. Or, again, there is instances where launderers can find a way around that policy. There could be, again, corruption in a casino that somehow works with the launderer to get around that policy, so But you don't have any personal knowledge of any of those things, do you? Only, again, what the literature reports on suspected cases of internal conspiracies and corruption. Not just the casinos, but in other sectors, as well. But, no, I don't have any personal knowledge of whether the policies at your company have been enforced consistently. If you go to page 69. This is another theme that you repeat in your report. It's under the heading "Front Money Accounts." Do you see that? 69, yes.</pre>
26 27 28 29 30	Q	A front money account at a casino allows customers to deposit money with the casino, which they can then draw upon for gaming purposes.
31 32 33		I'll leave out the next sentence.
33 34 35 36 37		To use a front money account to launder the proceeds of crime a casino patron will deposit cash, a cheque, or a bank draft
37 38 39 40 41 42 43 44 45 46 47	A Q A Q A	And the cite for that is the 2009 FINTRAC report that was talked about, right? Correct. Are you aware, sir, that since then the rules are that only a bank draft can go into a patron gaming account? I'm not familiar with that. The bank draft has to come from a recognized financial institution? That's a policy of your corporation.
± /		

1	Q	You're not you're not aware that you can't put
2 3	А	cash into a patron gaming fund? Is that just for your corporation or is that in
4 5 6	Q	general for all casinos? That's for in British Columbia, as I understand
7	А	it, but certainly for Great Canadian. Yeah. Well, again, this was a report of FINTRAC.
8 9 10 11 12 13		They were responding to suspicious transaction reports from all over the country, from different jurisdictions, from different casinos, so there would be obviously different policies in different provinces and different corporations, so
14	Q	I'll take you to page 72, please.
15 16	A Q	Mm-hmm. Yeah, 72. In the first full paragraph:
17 18 19 20		By 2015, an RCMP investigation called Project E-Pirate
21		Do you see that?
22	A	Yes.
23 24 25	Q	And you're aware, sir, that that investigation came to a conclusion with all charges being withdrawn?
26	A	That's correct.
27	Q	And so there really isn't any evidence in any
28		judicial forum that the facts underlying the
29		investigation were actually true, correct?
30	A	Not in a certainly in a judicial form, no.
31		Those that evidence was not corroborated in a
32	0	judicial forum. You're correct.
33 34	Q	In the next paragraph you refer to a <i>Vancouver</i> <i>Sun</i> article as giving:
35		Sun arcicle as giving.
36		speculation that laundering through
37		casinos in B.C. involved the deposit of
38		large-value cheques into a casino's "non-cash
39		patron gaming fund accounts." The patron
40 41		then requests a cash-out by cheque without "an expected level" of gambling.
42 43 44 45 46	_	We've talked about that before. Your source for this proposition, again, is a newspaper article, and you don't have any other supporting information there, right?
47	A	Correct, yeah.

	, ,	Examination by Mr. Skwarok, Counsel for Great Canadian Gaming Corporation
1 2	Q	If you go to page 122, the bottom paragraph:
3 4		The casinos in
5 6 7 8 9 10	A Q	Sorry, do you have that? Just give me a minute here. 122, okay, go ahead. And that bottom few lines, there's discussions about events that are happening in casinos, including and this is the penultimate line:
11 12 13 14		setting up patron accounts and allowing gamblers to use the accounts under suspicious circumstances.
15 16 17 18 19 20 21	A Q	And the cite for that is another media article. I see that you actually, in that footnote, consistently make reference to Dr. German, but I advise you that that particular proposition was not contained in that part of the I'm sorry, which footnote? Oh, the footnote is 226.
22 23	A	Oh, I'm on the wrong page, obviously. Sorry, what page are you referring to?
24	Q	122.
25 26 27 28	A Q	And what's the footnote number? I beg your pardon, sir. That's my mistake, my computer glitch. I beg your pardon. 73, which is
29	А	Page 73 or footnote 73?
30	Q	Page 73, footnote 226.
31	A	Mm-hmm.
32 33	Q	Are you there?
33 34 35 36	A Q	I do see that, yes, a reference footnote 226. Yes, and so, again, this is another reference about cheques for cash, again, the authority being media articles, right?
37	A	Yes, yeah. Yes. And a web yeah, and a
38	-	website, as well.
39	Q	I won't take you to well, I will, briefly. If
40 41		you look at page 123. Again, the top of 123, there are more discussions about the dirty cash
42		for clean casino cheques, right?
43	A	Yes.
44	Q	And, again, we're talking the source is another
45		Vancouver Sun article, right?
46	A	Which footnote number?
47	Q	The footnote, according to you, is 371, and then

Stephen Schneider (for the Commission)

	76	Stephen Schneider (for the Commission) Examination by Mr. Skwarok, Counsel for Great Canadian Gaming Corporation
1 2 3 4 5 6 7 8 9 10 11 12 13	A Q A Q A Q	there's another at 372? Yes, those are media articles, as well, yeah. I'm going to take you now to my final point, and that's in your conclusion, and if I could take you to page 140, please. Mm-hmm. And if you go to the second from the bottom paragraph Mm-hmm. And you state:
12		In British Columbia in recent years, the sectors of the economy that appear to be vulnerable to money laundering
16 17 18 19	A Q	And you include casinos there, right? Right. And then and I'm going to quote this:
20 21 22 23		Beyond the inherent capacity of casinos to launder the proceeds of crime, ML was pervasive at Lower Mainland casinos
24 25 26 27 28 29 30 31 32 33	A	And I'm going to stop there. On what basis do you say the money laundering was pervasive in Lower Mainland casinos? Well, I guess the estimated amount of money that was laundered through casinos, the evidence, the other supporting evidence that is contained throughout that section, again, there's from my perspective, based on the literature, I would come to the conclusion and, again, based on, I guess, "pervasive" is a subjective term, but I
34 35 36 37 38		would conclude that that relative to typical laundering activity at casinos, I would argue that in the last recent years, that money laundering has been pervasive at casinos, based on the review of the literature.
39 40	Q	And the literature, again, sir, consists, in recent years, of media articles, right?
41 42 43	A Q	Primarily, yes. Okay. Those are my questions, sir. Thank you very much.
44 45 46 47	A THE MR.	Thank you. COMMISSIONER: Thank you, Mr. Skwarok. MARTLAND: Mr. Commissioner, I know it's terribly bad form for me to ask questions of another

1 lawyer attending, but Mr. Skwarok still has his 2 mike unmuted. I just thought I would clarify one 3 thing, which is I had introduced his questions by 4 referring to -- under the -- under your ruling, 5 Mr. Commissioner, on standing, the joint б participant group of Great Canadian Gaming 7 Corporation and Gateway Casinos. But I thought I would just clarify, in his introduction, he 8 9 introduced himself as counsel for Great Canadian 10 Gaming. And perhaps you could just speak to the 11 capacity in which he had asked questions of the 12 last witness, so we're clear about that, and then 13 I'm going to suggest we take a brief break, 14 because there's one issue I need to address with 15 colleagues. 16 MR. SKWAROK: All my questions were asked in my 17 capacity as counsel for Great Canadian. Counsel 18 for Gateway is not in attendance today. 19 THE COMMISSIONER: All right, thank you. 20 MR. MARTLAND: Thank you. Mr. Commissioner, if I could suggest a break, and then we'll be able to 21 22 continue on with our questions, please. THE COMMISSIONER: Yes, thank you. How long would you 23 24 like, Mr. Martland? 25 MR. MARTLAND: 10 minutes should be fine, thank you. 26 THE COMMISSIONER: Fine. We'll take 10 minutes, then. 27 Thank you. 28 MR. MARTLAND: Thank you. 29 THE REGISTRAR: The hearing is now adjourned for a 10-30 minute break until 12:50 p.m. 31 32 (WITNESS STOOD DOWN) 33 34 (PROCEEDINGS RECESSED) 35 (PROCEEDINGS RECONVENED) 36 37 Thank you for waiting. The hearing is THE REGISTRAR: 38 Please ensure you're muted unless now resumed. 39 you are speaking. 40 Thank you. Mr. Commissioner, the next MR. MARTLAND: 41 participant examining Professor Schneider is 42 counsel for Robert Kroeker. And her allocation, 43 by the way, is an hour and 40 minutes, so that'll 44 take us to when we break at 1:30 today, and then 45 returning tomorrow. Thank you. MS. MAINVILLE: Thank you, Mr. Martland. 46 47

1 2 2		STEPHEN SCHNEIDER, a witness, recalled.
3 4	EXAM	IINATION BY MS. MAINVILLE:
5 6 7 8	Q A Q	Good afternoon, Professor Schneider. Good afternoon. So, as indicated, my name is Christine Mainville.
9 10 11 12 13		I'm counsel for Mr. Kroeker, who was formerly VP of Compliance with BCLC, in addition to other capacities. So let me start with a point that I believe you've made quite clearly already, which is
14 15 16 17 18	THE	COMMISSIONER: I'm sorry to interrupt, but I'm having some difficulty with hearing, so I'm just going to briefly go offscreen and try and fix that up.
19 20		(DISCUSSION RE AUDIO)
21 22	THE	COMMISSIONER: Thank you. I am I've remedied it by pressing the "On" button.
23 24	MS.	MAINVILLE: Thank you. Always the simplest solutions.
25	тне	COMMISSIONER: Yes.
26	Q	So, Professor Schneider, I was saying that you've
27		been clear that the objective, the ultimate
28		objective of money laundering is for the offender
29		to be able to use the laundered money at the end
30	7	of the process?
31	A	Correct.
32 33	Q	Correct, so it's to convert the proceeds, and with the ultimate objective of repatriating the
34		money, but not to lose it, but to be able to
35		benefit from it?
36	А	That's correct.
37	Q	And I believe you've also, by now, made it
38	×	abundantly clear that when we're talking about
39		money being laundered through the casinos, what
40		we are talking about is offenders being able to
41		recuperate funds from the casino that they are
42		then able to use for other purposes?
43	А	Correct. Repatriate the funds, yes.
44	Q	And so we are not simply talking about spending
45		proceeds of crime in the casinos, when we're
46		discussing, for instance, the so-called Vancouver
47		model, correct?

- 79 Stephen Schneider (for the Commission) Examination by Ms. Mainville, Counsel for Robert Kroeker
- That's correct, unless you happen to use someone 1 Α 2 who's a compulsive gambler and then loses all the 3 money in there, which has actually been 4 documented. But, yes, the general idea is to --5 to emerge from the casino which as much of the б proceeds -- laundered proceeds of crime intact as 7 when you entered. 8 Q Okay, and we'll get back to that theory you've 9 just posited. But there is a difference, then --10 and I believe you allude to it in your report -between simply spending laundered proceeds at the 11 12 casino and the process of getting clean money to 13 then be able to use in whichever way the offender 14 wants? 15 Well, that -- that wasn't a reference specific to А 16 That was a general reference. a casino. 17 [Indiscernible - recording]. 0 18 А Yes. 19 And the distinction is referenced -- you don't 0 20 need to turn to it, but at page 17, in particular 21 in respect of what most petty criminals do, which 22 would simply be to disburse the proceeds as 23 opposed to try to launder them? 24 Α Right, exactly, yes. 25 And I'm right, as well, that the Vancouver model Q 26 that you describe, based on the literature, 27 consists of ways of achieving this overarching 28 goal of money laundering, getting clean money out 29 of the casinos? 30 Α As I understand it from the literature, yes, 31 correct. 32 0 Correct, and you reference three typologies 33 reportedly used, so three ways in which the 34 casinos would have been used to launder money 35 under the Vancouver model, and simply correct me 36 if I'm wrong, but the first being chips 37 purportedly purchased with dirty money and then 38 cashed in for a casino-issued cheque; second, small denominations of cash converted to larger 39 40 denominations; and third, bank drafts previously 41 purchased with drug cash or other proceeds, 42 deposited into casino patron accounts at the 43 casino, and then the funds withdrawn in the form 44 of a casino-issued cheque? Yes, those are some methods that were documented 45 Α 46 in the literature, correct. 47 0 And they're the three main ones that I've seen

in the media reports? A I guess you can say they're I don't know if they're the three main ones, but certainly they're three dominant techniques used at casinos, yes. Q And to be specific, I meant for the Vancouver model. A Oh, right. Okay, yes. Sorry, yes, you're
6 casinos, yes. 7 Q And to be specific, I meant for the Vancouver 8 model.
7 Q And to be specific, I meant for the Vancouver 8 model.
8 model.
9 A Oh right Okay yes Sorry yes you're
, a ou, right, onay, yes, sorry, yes, you le
10 correct.
11 Q And so that's what people are talking about, what
12 we're talking about when we're talking about
13 money being laundered through the casino
14 A Mm-hmm.
15 Q under the Vancouver model, that the offenders 16 would be getting these funds out of the casino
16 would be getting these funds out of the casino 17 typically in one of these three ways, correct?
18 A Correct.
19 Q So let's suppose, for a minute, that the bulk of
20 what was occurring in B.C.'s casinos is that the
21 money was being spent, dispersed, thoroughly
22 gambled, you'll agree with me, if that were the
23 case, that we are not talking about money
24 laundering in any traditional sense?
25 A Sorry, could you repeat that again, just repeat
26 your question?
27 Q If we suppose, if we look at these cases and we
<ul> <li> suppose for a minute that the money was being</li> <li>spent, disbursed</li> </ul>
30 A Mm-hmm.
31 Q thoroughly gambled in the casinos, you'll
32 agree with me that we're not talking about money
33 laundering in any traditional sense?
34 A Right, exactly, unless you had a money launderer
35 who thought they were a consummate gambler and
36 somehow they were going to emerge with, you know,
37 winnings, but so there are limited number of
cases, but in general, yes, just going in and
39 blowing all your money on gambling, it would not
40 be considered money laundering.
41 Q And certainly we still want to be vigilant and 42 wary and not knowingly accept casinos' proceeds
43 of crime, we'd still want to track and report
44 suspicious instances of that, but we would not,
45 I'm going to suggest, be talking about a
46 mechanism by which criminals are getting clean
47 money to then spend at their leisure, to go

1		purchase real estate, for instance, correct?
2	A	Correct.
3	Q	And so, in fact, under that model or supposition,
4		the casinos would simply be the person's
5		preferred way of spending their cash instead of
6		buying a car or luxury items? They would simply
7		like to gamble their money?
8	A	Certainly, sure.
9	Q	And suppose the Commission were ultimately to
10		find that in the majority of cases, these Chinese
11		VIP players that the Vancouver model is centred
12		upon were not engaging in minimal play and were
13		spending their cash inside the casinos, and
14		indeed, lost the bulk of their money. Let's
15		suppose that for a minute. We wouldn't be
16		talking about money being laundered through the
17		casinos, correct?
18	A	Correct, yeah.
19	Q	And if, in fact, the typologies referenced as
20		part of the Vancouver model turned out to be
21		wrong, if it's found that the processes described
22		did not occur on any great scale, then we would
23		not be talking about money systematically being
24		laundered through the casinos?
25	A	Correct.
26	Q	Because the goal of money laundering wouldn't
27		have been achieved, correct?
28	А	Right, correct.
29	Q	Now, I think we've gone over this. You've
30		acknowledged that some of this information, these
31		typologies, in fact could be erroneous, I'm going
32		to suggest, but you can't ultimately assist with
33		not having any direct knowledge of what's
34		happening in the casinos or of the controls in
35		place, you can't ultimately assist with the
36		veracity, in fact, of those typologies?
37	А	Correct.
38	Q	And you cautioned us about being particularly
39		careful and I know Mr. Skwarok went over this
40		but about media reports and government
41		reports, as well, and I I wanted to just go
42		back to a point you made in your testimony in
43		chief regarding the the void in the literature
44		about on the topic of money laundering in
45		particular, and and the need to the need
46		for increased reliance on media. In particular,
47		for something like the Vancouver model which, as

<ul> <li>A Right.</li> <li>Q Correct?</li> <li>A Mm-hmm, correct.</li> <li>Q And that is not simply applicable to you, but I would think anybody who studies money laundering, correct?</li> <li>A Sorry, can you repeat that?</li> <li>Q That not only you, but others in your field, need to rely on things like media reports, because it's such an obscure topic or not obscure, but it's difficult to have better evidence of what is in fact happening?</li> <li>A I can only speak for myself.</li> <li>Q Okay. I'm going to suggest that it's possible that because of the need, at least in your case, to have to rely on media reports and other reports that may not have been entirely verified or that may require a cautionary approach, that there is a risk of information in fact getting repeated and bolstered, even though it may be erroneous.</li> <li>A There was definitely the danger of that, yes.</li> <li>G For instance, you relied on some of the media reports on the Vancouver model. Someone down the road may well rely on your report which has been filed today in this Commission, and so on and so forth, and so these assertions might well be repeated, but if if several of these underlying reports are erroneous, people might come to believe that there's a consensus on the issue, when in fact one would need to exercise some caution still?</li> <li>A Yes, absolutely.</li> <li>Q Am I right that you've also not been in a position to verify Dr. German's assertions, as stated in his report, or his sources, correct?</li> <li>A I have not.</li> <li>Q Now, in terms of going back to the typologies that are posited for the Vancouver model, the first one, as I indicated, was cashing out for casino-issued cheques. And let me first briefly address the alleged method of depositing cash in a casino account. Mr. Skwarok took you to this passage with we might not need to pull it up, as you might recall it, but at page 38 of your</li> </ul>	1 2 3	A	you indicate in your report, is a recent, fairly recent, relatively recent phenomenon? Right.
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	83	Stephen Schneider (for the Commission) Examination by Ms. Mainville, Counsel for Robert Kroeker
1 2		report, he read to you, I believe, the sentence:
2 3 4 5 6 7 8 9		For example, there is evidence that in B.C., the cash proceeds of drug trafficking were deposited into casino patron accounts and then eventually "withdrawn" via a casino- issued cheque.
10		Do you recall that?
11 12 13 14	A Q	I do, yes. If, in fact, it is impossible to deposit cash into a casino patron account in B.C., you'd agree with me that this report and this alleged
15		methodology of money laundering is wrong?
16 17 18	A Q	Yes, I would agree with you. And you've indicated that earlier in your testimony that casinos in fact are fairly
19 20 21 22		limited in what they can do on the money laundering front, but if if casinos are used as a quasi-financial institution, then many avenues may be available to you? If I'm
23		paraphrased correctly.
24 25 26	A	Yes, their their utility as a laundering vehicle is limited relative to other laundering vehicles, like banks or money service businesses,
27 28 29	Q	yes, but generally speaking, they're And if this and so if this particular avenue of depositing cash into an account for the
30 31 32 33		purpose of withdrawing the funds is not available, I'm going to suggest that weakens the attraction of casinos for money laundering as a
34	A	quasi-financial institution, fair? I wouldn't say it weakens it. I think that
35 36 37		particular method you're talking about, my understanding, it certainly wasn't the exclusive method. There are certainly other ways, so
38	Q	Absolutely.
39 40 41	A	you know, I guess if that wasn't available, they would perhaps be forced to use another quasi-financial institution or bank. So, yeah,
42		certainly you can suppose that if that wasn't
43 44	Q	available, then they would go elsewhere perhaps. Okay. Well, let's address this, another sub-
45		typology of this first broad category, which is
46 47		to obtain chips, casino chips, and then cashing them out for a cheque. And so the typology would

1 involve the individual buying in with cash, 2 obtaining casino chips, perhaps engaging in 3 nominal play, perhaps not, and then cashing out 4 in exchange for a casino-issued cheque? 5 Α Yes. б 0 So, and specifically, if I might take you -- or 7 if we could pull up page 119 of your report, and you talk here about the Vancouver model and how 8 9 -- I think it's maybe not up yet. But I'll be 10 asking you to look at the fourth bullet point --11 Α Mm-hmm. 12 -- where you indicate that Mr. Jin's organization 0 13 would launder thee drug cash through two main 14 routes, casinos being one of them. And you have 15 here: 16 17 ... (gamblers were recruited and provided 18 with drug cash to purchase chips which are 19 then redeemed for a casino-issued cheque)... 20 Α That's what I understand from the literature, 21 22 ves. 23 Q Right, so without play or potentially after 24 minimal play? 25 That is generally the method, yes. Α 26 And you've acknowledged in your report the Ernst Q 27 and Young audit report commissioned by BCLC to 28 look into these media reports about cheques being 29 used for money laundering purposes. And you've 30 indicated that it tends to -- this audit report 31 tends to refute some of these allegations, 32 correct? 33 Α Yes. 34 0 And I would suggest it's a fairly significant 35 report in that it undermines this assertion that 36 -- that this occurred at least for the time 37 period under review, and at River Rock Casino, in 38 particular? 39 Α Yes, that's why I included it. 40 Yes, and you -- you suggested that the findings 0 41 could be flawed because Ernst and Young didn't 42 look at cheques below \$10,000, and indeed, that 43 gamblers may have requested and been issued 44 cheques for under \$10,000 as a common money laundering technique, to avoid reporting 45 thresholds? 46 47 А Correct.

1 0 Now, if in fact the evidence ultimately shows 2 that BCLC closely monitors for this typology, for 3 this purposeful avoidance of FINTRAC thresholds, 4 and that they closely, very closely monitor 5 cheques issued below the large cash transaction б threshold, and -- and if the evidence shows that 7 these are few and far between -- in fact, the qualification that you raised -- you'll agree 8 9 with me, then, that this audit by Ernst and 10 Young, based on a thorough review of the source 11 documentation, is very significant? 12 Certainly as it applies to River Rock, between А 13 2014 and 2016. 14 0 Okay. 15 Α If you can -- I don't think they try to generalize beyond that --16 17 No, fair enough. 0 18 А -- so they're not generalizing to other casinos, 19 they're not generalizing to an allotted time 20 period, but certainly Ernst and Young is a very credible consulting firm and their methodology 21 22 seemed credible. I read the report. And, yeah, 23 so definitely there's certain credibility to that 24 report, without a doubt. 25 Q And you -- I don't know if you noticed in your 26 media review that a lot of the criticism or attention over the last few years has been 27 28 focused in particular on River Rock Casino? 29 А Correct, yeah. 30 Q Including this particular allegation. 31 Α Right. 32 0 Now, in support of the assertion that casino 33 cheques were used as a money laundering 34 technique, if I could direct you to pages 71 to 35 72 of your report, you -- there you reference an 36 October 2015 case from Kelowna, B.C. 37 А Mm-hmm. 38 And you cite The Province, a media source, for Q 39 the proposition that a man was pulled over in a 40 casino parking lot, with some cash and a casino 41 cheque. The man said -- and I'm paraphrasing --42 he said it was casino winnings. And ultimately, 43 government officials immediately accused the man 44 of being part of a massive drug money laundering 45 operation, and the Provincial Civil Forfeiture 46 office launched a lawsuit to force him to forfeit 47 the money. That's at the bottom of page 71.

1 2 3 4 5 6 7 8 9	A Q A	Right. In other words, you indicate that the Civil Forfeiture office filed a suit to have the gambling cheques forfeited, on the basis that they were believed to be proceeds laundered through the casinos, which is supportive of this alleged methodology under the Vancouver model, correct? Correct.
10 11 12 13 14 15 16 17	Q	And if, in fact, the evidence subsequently confirmed that the cheques were legitimate winnings, and not laundered proceeds, and the forfeiture claim was withdrawn on that basis, as per the court file, you would agree, this would not be a case that is supportive of the money laundering typology you reference in that section, fair?
18 19 20 21 22 23 24 25 26	A Q	I would agree with that, yes. The second typology alluded to in your report in respect of the Vancouver model is the conversion of small denominations into larger ones. And at page 122, if we could pull that up, you refer there to an article by the Vancouver Sun which cites a confidential audit from June 2016 of provincially banned cash facilitators, which at the last paragraph there, page
27 28	A	On page 122? 122.
20 29	Q A	Okay.
30 31 32 33 34 35 36 37	A Q A	And this this audit concludes, it states here, that gamblers playing high-limit tables at River Rock Casino used the money laundering method process known as "refining", whereby they would buy chips with wads of street cash, \$20 bills, and cash out with neat bundles of \$100 bills, suitable for banking? Right, playing.
38 39 40 41 42	Q	Yes. First, this report suggests that the players observed to be doing this were banned from casinos by BCLC, correct? Because it's an audit regarding provincially banned cash facilitators.
43 44	A	Hmm. Yeah, I'm assuming that's what they're referring to, yes.
45 46 47	Q	Certainly it suggests that this incident or typology was tracked and reported, and indeed, the denominations coming in and those coming out

3 Q The fact that this is recorded in this audit 4 A Right. 5 Q and that these cash facilitators were bar 6 I'm going to suggest provincially I'm 7 to suggest that it is indicative of the fact 8 this type of method of refining and exchange 9 certain denominations for others is recorded	nned, going that ing
10 tracked to a certain extent, in B.C.? 11 A Is by	
12 Q By the	
13 $\tilde{A}$ Tracked by the Provincial Government, BCLC?	
14 Q By the casinos, by the	
15 A I can't answer that question. I don't know.	
16 Q Fair enough, fair enough. Can you answer th	nis?
17 Would an effective control against that	
18 phenomenon be to give these players back the	
denominations they come in to play with, if	there
<ul> <li>are refining concerns?</li> <li>A Absolutely, yes. And I was surprised and</li> </ul>	3
21 A Absolutely, yes. And I was surprised and 22 again, I did not it wasn't my mandate to	-
23 at the policies of casinos, or provincial	TOOK
24 policies, but I was actually surprised when	т
25 came across some of these stories, these	-
allegations, because I am quite aware that t	he
27 policy at most casinos is to return the cash	
28 especially if it's suspicious. So that is w	
29 these particular methods may have stood out	
30 me.	
31 Q Okay	
32 A At the same time, again, policies are not al	
33 followed. There could have been corruption	
internal conspiracies. So, but yes, some of	
35 these methods did take me by surprise, becau	
<ul> <li>am familiar, generally speaking, with some of</li> <li>policies, money laundering policies, especial</li> </ul>	
	атту
<ul> <li>38 when it comes to currencies.</li> <li>39 Q Okay, and so that if ultimately BCLC, under</li> </ul>	Mγ
40 Kroeker, started doing just that, requiring	
41 the same denominations be returned to the pl	
42 if there was any suspicion, that's that's	-
43 helpful anti-money laundering control, from	
44 perspective?	<b>-</b> '
45 A Certainly, if they're followed, yes.	
46 Q And in terms of this typology generally, at	
47 end of the day, what we're talking about is,	, as

1 2 3	7	we've said, layering or refining, but the player has not gained a legitimate explanation for the cash, correct?
4 5 6 7 8 9	A Q	Correct. There's no justification, in other words, the justification function is not served by this typology, it doesn't obscure the ownership of the cash. The person still would have a lot of cash, with no explanation for its source, correct?
10 11 12	A Q	Correct. And so it's a typology that really only serves to further obscure the paper trail, which is what
13		layering is about, correct?
14	A	Yes, yeah. In general, yes.
15 16 17 18 19 20 21 22 23	Q	And would you agree and I appreciate you don't necessarily have a direct knowledge of the workings of casinos, but you'd agree with me, there would be a paper trail when someone goes into a casino and engages in a transaction of this nature, certainly for instance, there'd be large assuming everybody follows the rules, large cash transaction reports, and potentially a suspicious transaction report?
24 25 26 27 28 29 30 31	A	Well, generally speaking, again, policies are not always followed. There's corruption in terms of conspiracies, and certainly there's credible evidence that a lot of sectors do not comply sufficiently with federal anti-money laundering regulations. So, but in general, yes, if all the rules were followed, and everyone was honest, then yes, I would agree with you.
32	Q	Right
<ul> <li>33</li> <li>34</li> <li>35</li> <li>36</li> <li>37</li> <li>38</li> <li>39</li> <li>40</li> <li>41</li> <li>42</li> <li>43</li> <li>44</li> <li>45</li> <li>46</li> </ul>	A	But again, you can't exclude those caveats, because and it gets back to what Mr. Skwarok said excuse me if I'm mispronouncing your name that regardless of policies, of laws and regulations, there's credible evidence that policies weren't followed, that there were deficiencies in reporting suspicious transactions, that there are internal conspiracies. And these are not outliers, these are fundamental aspects of money laundering by organized crime in casinos. And the literature in Canada, United States, elsewhere, documents, you know, quite well that these facts, that policies aren't always followed. And, again,
47		within this case study, it's mostly news media

1 2 3 4 5 6 7 8 9 10 11 12 13	Q	that makes the allegation, so you can question their credibility, but but, again, I think we have to keep in mind these caveats when you are talking about following these whether paper trails or suspicious transaction reports are filed, because you're assuming that everyone's honest, that all the policies are followed, that suspicious transaction all suspicious transactions are flagged, which is not the case. And with all due respect, you'll agree with me that we will allow the Commission to make its own findings in that respect, on whether to what extent policies were followed or not, to what
14 15 16 17 18 19 20 21	A	extent they are verified Absolutely. I'm just offering my opinion, based on my expertise, that based on my knowledge of this industry, and all industries, quite frankly, that internal conspiracies, not following policies and not filing suspicious transaction reports are all quite common. Not just in casinos, but throughout many economic sectors.
$2^{1}$ $2^{2}$ $2^{3}$ $2^{4}$ $2^{5}$ $2^{6}$ $2^{7}$ $2^{9}$ $3^{1}$ $3^{2}$ $3^{3}$ $3^{4}$ $3^{5}$ $3^{7}$ $3^{9}$ $4^{1}$ $4^{2}$ $4^{3}$	Q	Okay. I will get, later, to to the indications of the actions taken by BCLC, but let's leave that for now. If I could just address first, before we break, the third methodology identified in respect of the Vancouver model, which is the claim that bank drafts, obtained with proceeds of crime, were deposited in BCLC casino patrons' accounts, to then be withdrawn in the form of a casino-issued cheque. And if I could take you to page 123, just the next page over from where we were. You'll see there at the very top that:
		There was also speculation that bank drafts, purchased with the proceeds of crime and supplied to VIP Chinese gamblers by Jin and associates, were also being deposited into BCLC casino patron's accounts. The money would then be withdrawn and a BCLC casino cheque issued, with no indication that any gambling occurred with the funds.
43 44 45 46 47	A Q A	And According According to this report, yes. Exactly.

1 2 3 4	Q	And now we've dealt with the cheques being issued and the Ernst and Young report that addresses that to a certain extent.
5 6 7 8	A Q	Mm-hmm. In respect of a bank draft deposited into casino accounts, part of this allegation has been that these bank drafts had defects, which included being anonymous. Is that fair?
9 10 11 12 13 14 15	A Q	Right. And, for instance, there's a reference of that at page 72 of your report where you cite a <i>Global</i> <i>News</i> article from January 2019, where the author states let me just locate it the excerpt in the middle there:
16 17 18 19 20		But according to audit documents, the patron gaming accounts were mostly funded with bank drafts, and often these drafts were suspicious.
20 21 22 23 24		There were "concerns around money services businesses," and patrons "bringing in bank drafts from multiple different banks."
25 26 27 28 29 30 31		Other problems included anonymous "third- party" gamblers using "nominees" meaning stand-in buyers to fund patron gaming accounts. And these nominees were "bringing in bank drafts that do not have the bank customer/account holder name on it."
31 32 33 34 35 36 37 38 39 40 41 42	A	Now, if it's demonstrated first that BCLC does not a couple minor exceptions allow third party transactions, and more significantly, that BCLC reviewed more than 7,000 bank drafts, and found none with the defects alleged, in other words, that these defects that are alluded to in this article are not substantiated, what we would have, you'll agree, is legitimate bank drafts funding these accounts, correct? Yes, correct.
42 43 44 45 46 47	Q A Q	And in such a case, the placement in the legitimate economy has already occurred, correct? Yes, correct. Which is, I think you've stated, the key part of the laundering process, and the most vulnerable part?

1 2 3	A Q	Yes. To some extent, yes. It's now you'll agree, though, it's now harder to detect, once the money's
4	А	Yes. Yes, I would say that, yes.
		And not only because offenders who have bulky
5 6	Q	
		cash on their hands are easier to detect, the
7		cash can more easily be traced to its criminal
8		sources, but I believe you you've said, in a
9		casino, it's it's also more likely to be the
10		subject of a suspicious transaction report, the
11	7	cash?
12	A	Correct. Well, it would be subject to a cash
13		transaction report, not necessarily a suspicious
14	0	transaction report.
15	Q	Yes. Or potentially both, but yes.
16	A	Both, yes. Yes, potentially both.
17	Q	And once the cash has been placed into the
18		legitimate economy, you've agreed, it's once
19		you have a non-cash instrument, it's more
20 21	7	difficult to detect?
22	A	Generally speaking, yes.
22	Q	And let's assume that, for casinos in particular,
23 24		they have no visibility into the other side of that bank draft, in other words, into what
24 25		
25		transpired at the bank or other financial institutions. Right? So that they have no way
20 27		of knowing that the financial instrument, for
28		instance, is proceeds of crime, fair?
28 29	7	Sure, fair enough.
30	A	-
31	Q	And, again, so this process has only served to further obscure the source of the funds, to bury
32		it further, because instead of a bank draft, now
33		the person has a casino cheque, correct?
34	A	Right. Correct.
35		And I'm going to suggest it's only served to
36	Q	further obscure it, to a limited extent, if it's
37		indicated on the cheque, return of funds, not
38		verified win?
39	7	
40	A	Right.
	Q	And, again, that the source is only further
41 42		obscured if those funds are ultimately withdrawn
	7	from the casino, if they're not largely gambled?
43 44	A	Right.
44 45	Q	And you'll agree that it is a good anti-money laundering policy not to accept cash in these
45 46		
46 47		casino patron accounts, that that would constitute a much greater money laundering risk,
1/		constitute a much greater money faundering risk,

1		
1	7	a placement risk?
2	A	Yeah, certainly to outlaw cash in general, yes,
3		that would definitely minimize money laundering,
4	•	without a doubt.
5	Q	And would you agree with me, it's good anti-money
6		laundering policy to only accept bank drafts from
7		reputable financial institutions and not, for
8		instance, from money service businesses?
9	A	Certainly, yeah, that would minimize risk. Yes,
10		I would agree with that.
11	Q	And you've already discussed the particular
12		vulnerabilities of money service business to
13		money laundering, so you would agree with me that
14		if BCLC, and specifically Mr. Kroeker, in his
15		role as Vice President of Compliance, banned
16		money emanating from money service businesses
17		entirely from B.C. casinos, that reduces the
18		money laundering risk in the casinos, it's a
19		positive step?
20	А	I would agree with that.
21	Q	And going back to the issue of lack or visibility
22	~	into what happens at the financial institution,
23		or elsewhere outside of the casino. You'd agree
24		with me in fact, a number of facets of this
25		Vancouver model, or to money laundering processes
26		in general, would not be visible to casino
27		service providers, or indeed, to the Lottery
28		Corporation, fair?
29	А	Can you repeat that question?
30	Q	That a lot of a lot of the many of the
31	×	facets of the Vancouver model, some of the things
32		that are taking place in terms of underground
33		banking and elsewhere
34	7	Mm-hmm.
35	A	the casinos and the Lottery Corporation
36	Q	wouldn't normally have visibility into that?
37		
	7	
38	A	I can't really speak on behalf of casinos, what
39	0	they'd be aware of or cognisance, so I'll
40	Q	Okay.
41	A	I won't answer that question.
42	Q	Well, my main point is that in order to bring
43		down something like this, a complex operation
44		like this, is really that it requires law
45		enforcement involvement; is that fair? It's a
46		fundamental part of combatting money laundering?
47	A	Well, law enforcement, and obviously the

1 2 3 4 5 6 7	Q A	compliance and vigilance of sectors that are vulnerable to money laundering. I mean, there's two parts. Fair enough. There's the enforcement and then there's, of course, the onus that's placed on casinos and other reporting entities that have been, as I
8 9 10 11 12 13 14 15 16 17	Q A Q	<pre>call it, deputized to prevent and report this. So it's not just law enforcement, it's contingent upon the Certainly it's a team effort. Exactly. But let's say BCLC is doing its job and the casinos are reporting, and FINTRAC and the regulators, and indeed, law enforcement, have a lot of information about what is taking place at a certain point in time, they've done what they</pre>
18 19 20 21 22 23 24		<pre>can, and law enforcement, or others, need to do their part; is that fair? Certainly, yes. MAINVILLE: Mr. Commissioner, this I have a minute left. It might be a good point for me to break. I don't have a minute left in my cross- examination, but for the day.</pre>
25 26 27 28 29 30 31 32 33 34 35 36 37 38 39	THE	COMMISSIONER: No, I understood that. Thank you, Ms. Mainville. We will this being an appropriate time for you to break, we will break now until tomorrow morning at 9:30. And Professor Schneider, I just have to caution you that as long as you're under cross-examination, you're not permitted to discuss your evidence with anyone. I know that you and Mr. Martland will be discussing modification of your report this evening, but Mr. Martland is well aware of that prohibition, and I just wanted to ensure that you were, as well. All right? So, tomorrow morning at 9:30. Mr. Martland, is there anything further that we should discuss or deal with at this point?
40 41 42 43 44 45 46 47		<pre>MARTLAND: No, that's fine. Thank you. COMMISSIONER: All right, thank you, everyone, we will adjourn until tomorrow morning at 9:30. (PROCEEDINGS ADJOURNED TO MAY 27, 2020, AT 9:30 A.M.)</pre>